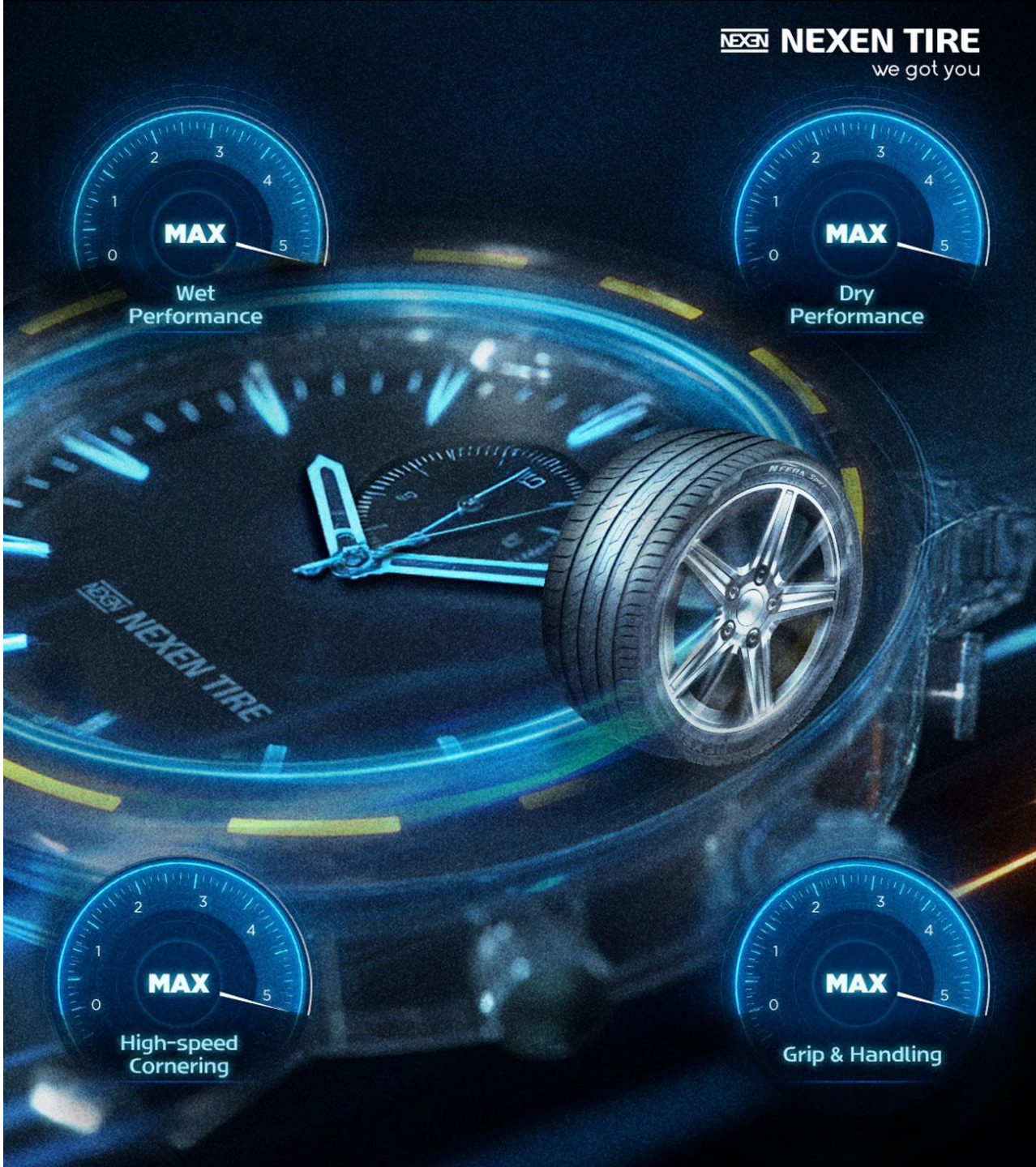
IR PRESENTATION

Q1 2026 Earnings Release

(Reflected the results of external audit)

May 18, 2026



Disclaimer

The financial and business information in this document is consolidated earnings results based on K-IFRS.

This document is based on the facts as of the date of its preparation and should not be used as legal evidence for the investment outcomes under any circumstances.

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Q1 2026 Highlights

Global Market Status

New Car Sales
-4%
(Q1 YoY)

EV subsidies cuts and economic uncertainty

OE
-4%
(Q1 YoY)

China's growth slowdown

RE
0%
(Q1 YoY)

Gradual recovery in Europe

Financial Results

Revenue
KRW 838bn
(YoY +9%)

Sales growth driven by key markets

OP
KRW 54.2bn
(OPM 6.5%)

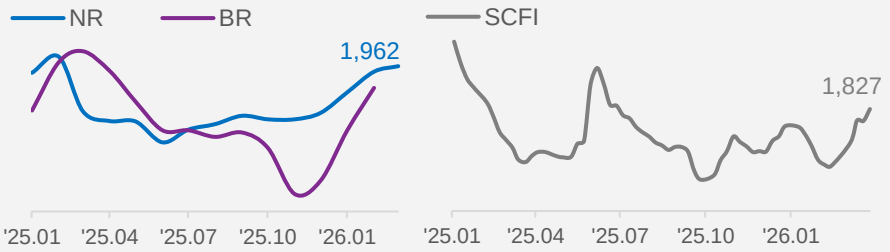
Improved in regional and product mix

≥18"
40.8%
(YoY +4%p)

Premiumization in Europe

Raw Materials · Maritime Logistics

- Rising rubber prices due to seasonal and geopolitical factors
- Higher freight rate volatility amid rising oil prices



Key Updates

Launch of market-specific products

Strengthened regional portfolio balance

Expansion of long term growth foundations

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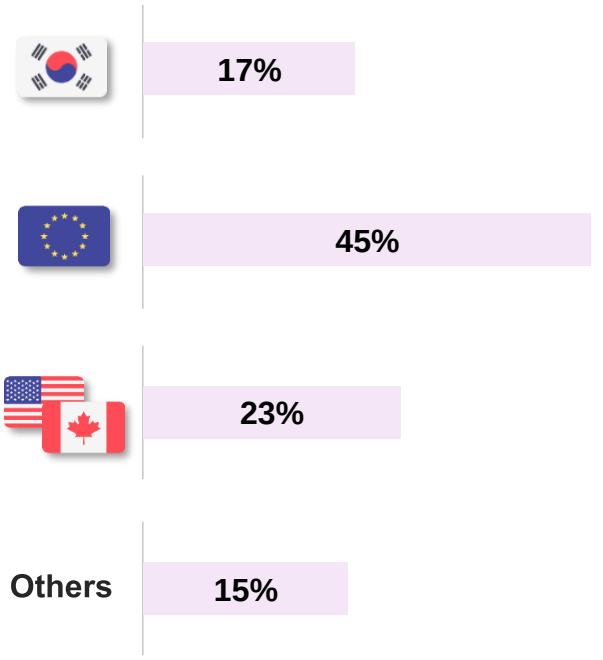
Q1 2026 Financial Results

- Continued top-line growth supported by increased sales of high value-added products and expansion in key markets
- Stabilization of the cost structure reflecting lower raw material prices and freight rates

(bn KRW)	Q1 2025	Q4 2025	Q1 2026		
				QoQ	YoY
Revenue	**771.2**	**833.1**	**838.3**	**0.6%**	**8.7%**
COGS	**569.6**	**599.7**	**591.8**	**-1.3%**	**3.9%**
(%)	73.9%	72.0%	70.6%	-1.4%p	-3.3%p
Operating Profit	**40.7**	**40.5**	**54.2**	**34.0%**	**33.1%**
(%)	5.3%	4.9%	6.5%	1.6%p	1.2%p
Income Taxes	**7.6**	**15.1**	**17.7**	**17.5%**	**133.5%**
Net Profit	**39.9**	**37.2**	**62.0**	**66.6%**	**55.3%**
(%)	5.2%	4.5%	7.4%	2.9%p	2.2%p
EBITDA	**99.5**	**155.0**	**116.4**	**-24.9%**	**17.0%**
(%)	12.9%	18.6%	13.9%	-4.7%p	1.0%p

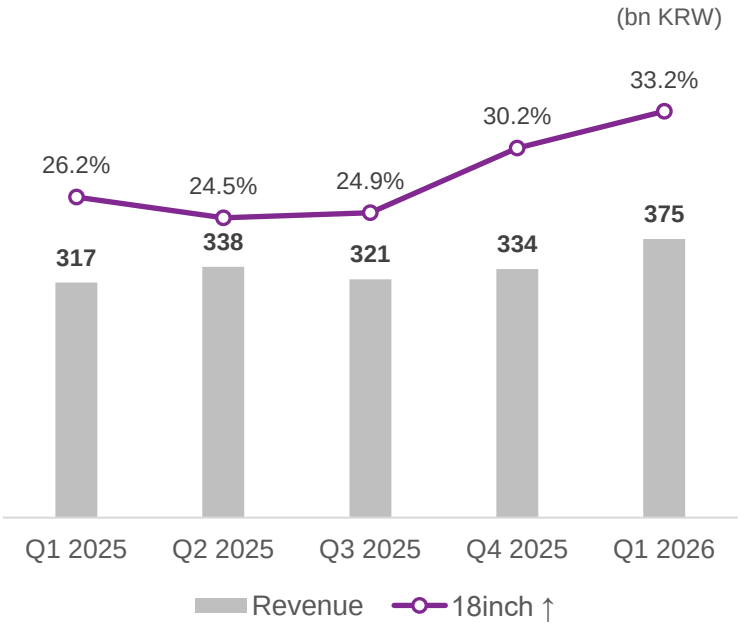
Sales by Region



Revenue by Region (1/2)

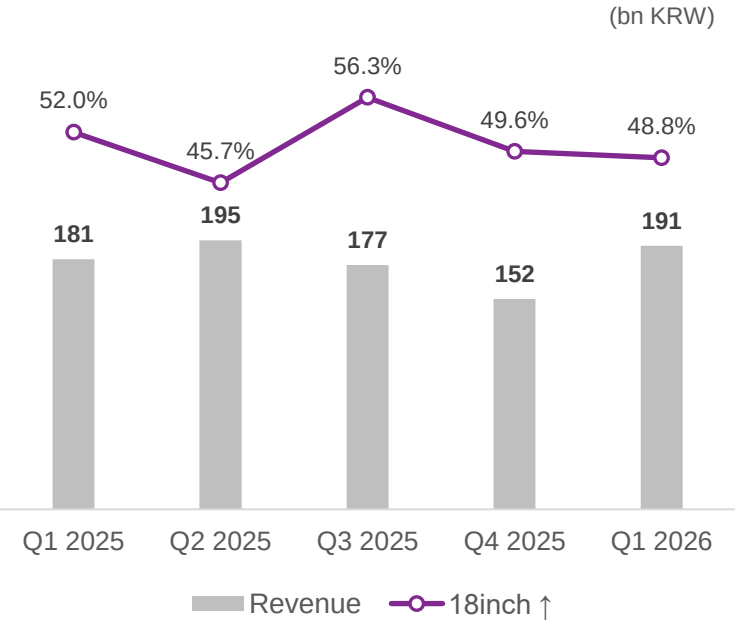
Europe

- (OE) Increased supply to premium brands such as BMW and AUDI
- (RE) Strong performance in key markets, Germany, Italy, and France, along with expanding growth in large-inch tires
- Expected gradual inventory reduction ahead of anti-dumping measures on Chinese imports, with the company targeting flexible responses with market normalization



North America

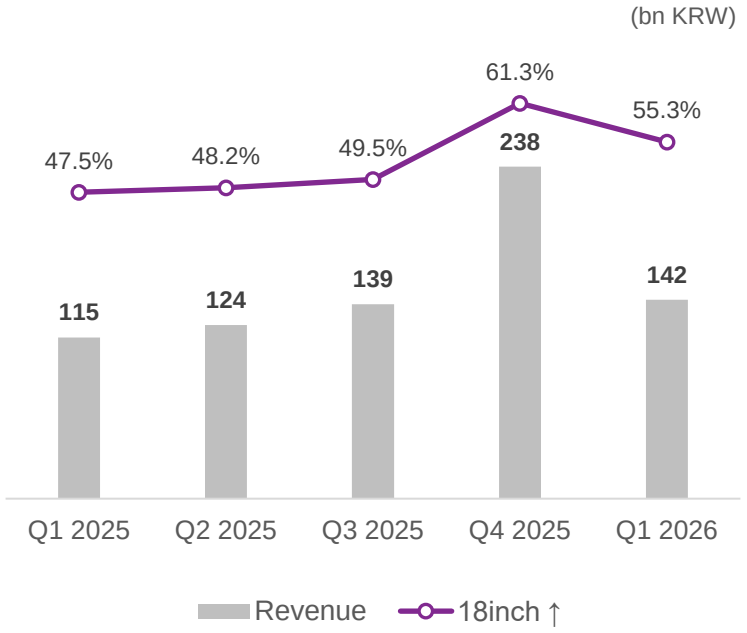
- (OE) Increasing sales driven by expanded supply of mid- and large-sized vehicles
- (RE) Sales growth both in core (all-season) and emerging (all-weather) products
- Aiming to drive sales volume growth through strengthened partnerships with key distributors



Revenue by Region (2/2)

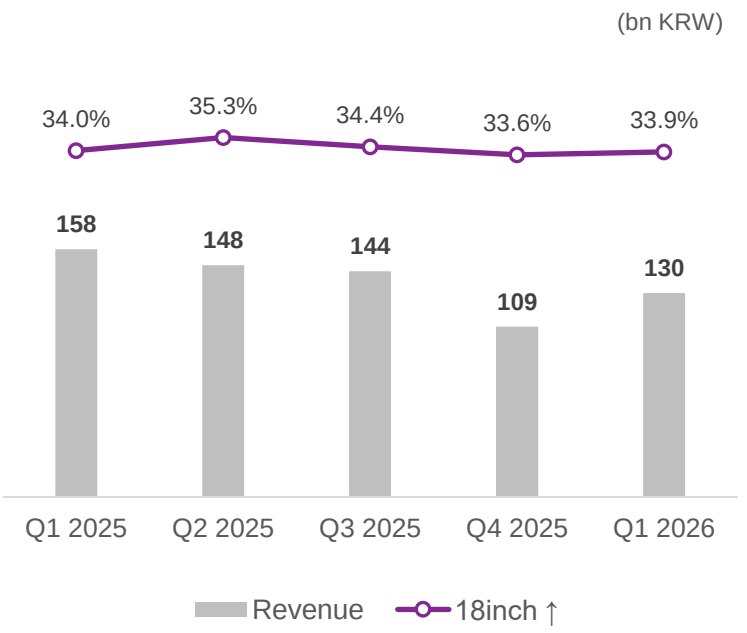
Korea

- (OE) Strong sales in major EV models resulted from the early confirmation of EV subsidy policies in January
- (RE) Revenue growth driven by improved product mix, including strengthened premium lineups and increased large-inch tires
- Expanding into new channels such as fleet management platforms and rental car companies



Others

- (OE) Stable supply for major OEMs in Japan and China
- (RE) An influx of low-priced products led to inventory accumulation in the market and impacted the company's sales
- Continued focus on high-growth markets such as Australia and Japan, along with preparations for sales normalization following easing of geopolitical risks in the Middle East



※ Including the impact of changes in accounting treatment of rental segment in Korea, Q4 2025

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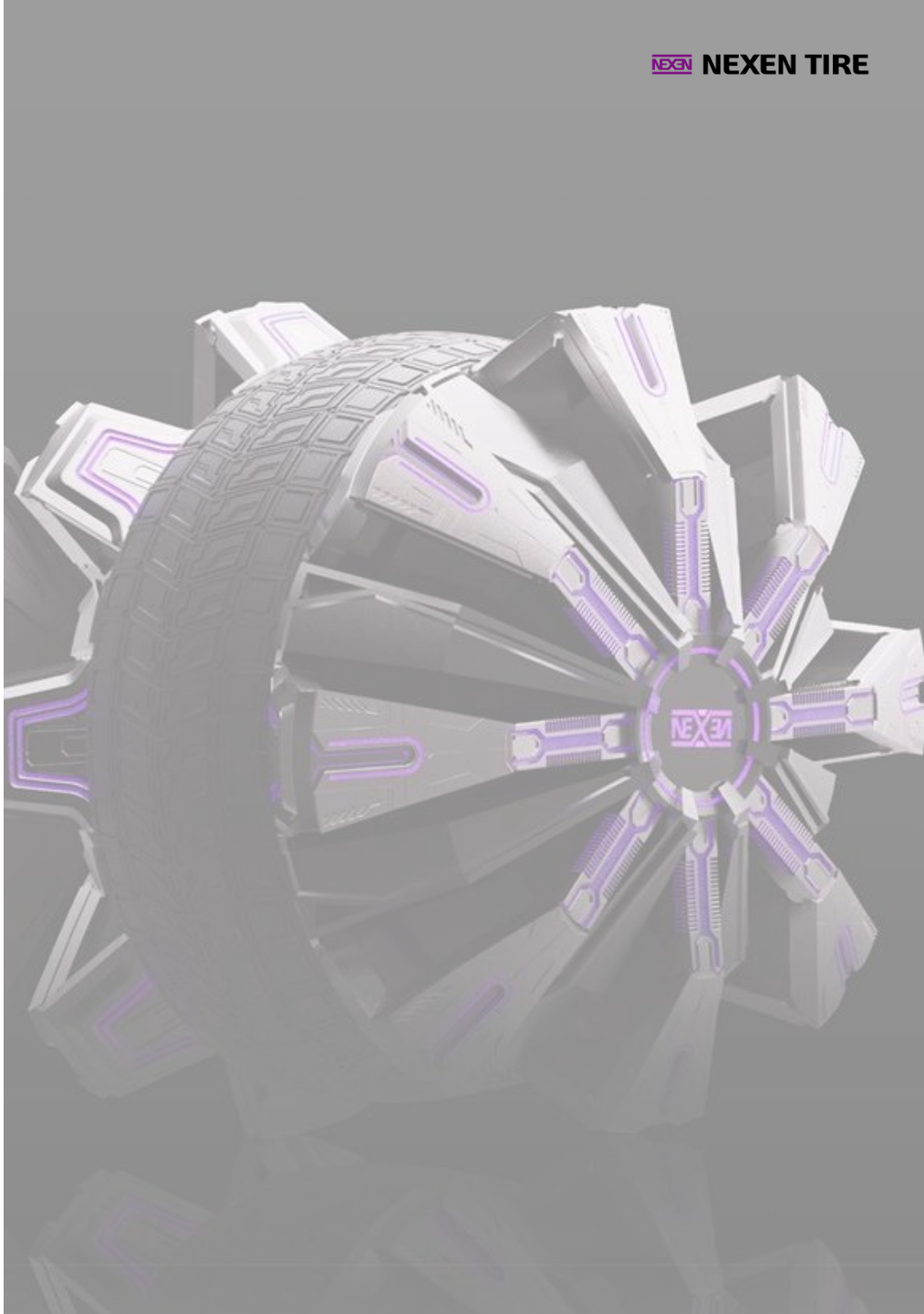


Q1 2026 New OE Supply

- Expansion of portfolio for newly launched vehicles in domestic and overseas markets and strengthened partnerships with major OEMs
- Demonstrated product performance tailored to all-terrain capability and large-inch amid growing demand for SUVs and pickup trucks

JEEP
CHEROKEE (HEV)

RENAULT
FILANTE (HEV)

KIA
SELTOS (ICE/HEV)

KGM
MUSSO (ICE)

Launch of Market-tailored Products

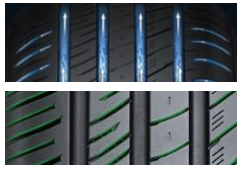
- Expanding sales regions for key products validated by highly demanding European OEMs and local consumers
- Strengthening demand responsiveness and growth foundation by expanding market-specific portfolios tailored to differing driving conditions and customer needs by market

LATAM · APAC: Summer tire N'BLUE S

EV Root Technology 적용

Delivering optimal performance in high-power EVs

Reduced rolling resistance and improved fuel efficiency



Enhanced wet grip and handling performance

Major OE fitment models

VOLKSWAGEN
GOLF

SKODA
SCALA

SEAT
LEON

Korea: All-weather tire N'BLUE 4Season 2

Enabling stable grip performance

Strong snow traction

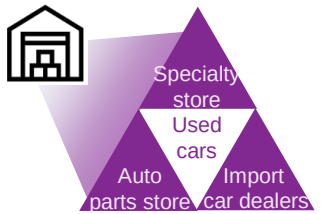
Certified 3PMSF and snow capability

Operations in LATAM · APAC

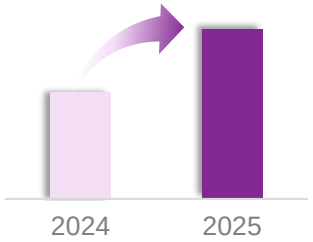
- In addition to new product launches, implementation of localized strategies reflecting demand trends and operational infrastructure
- Strengthening ‘NEXEN’ retail store branding activities in collaboration with local distributors, thereby enhancing sales competitiveness

Sales Footprint Expansion

Japanese distribution market



Revenue in Australia



New sales hub in Mexico

Past	Changes	Ongoing	Planned
Limited distribution network	Establishing local subsidiary	Active expansion of new vendors	Accelerating mid-term growth

Key roles of sales hub

- Responding local demand
- Diversifying sales structure
- Integrated control of LATAM market

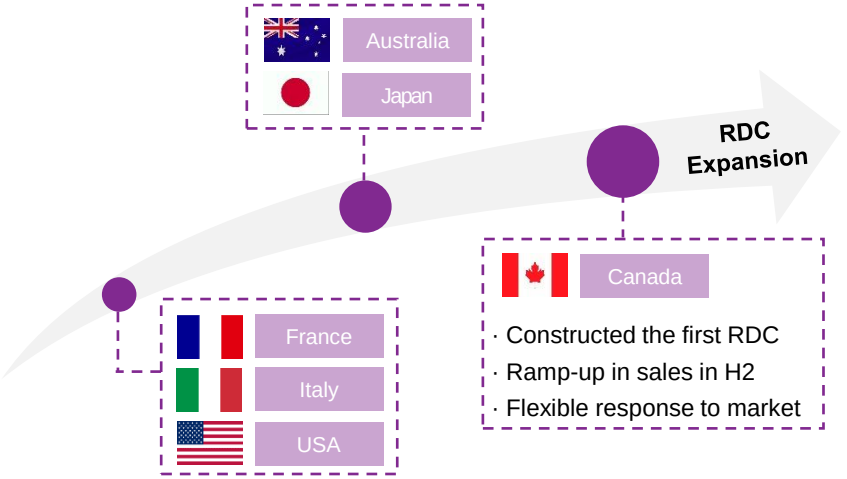
NEXEN-branded Retail Partners

Lowering entry barriers for new customers → In-store linked marketing activities → Expanding retail sales

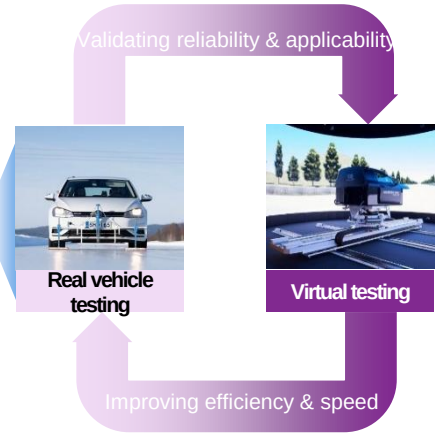
Enhancing Mid to Long Term Growth Base

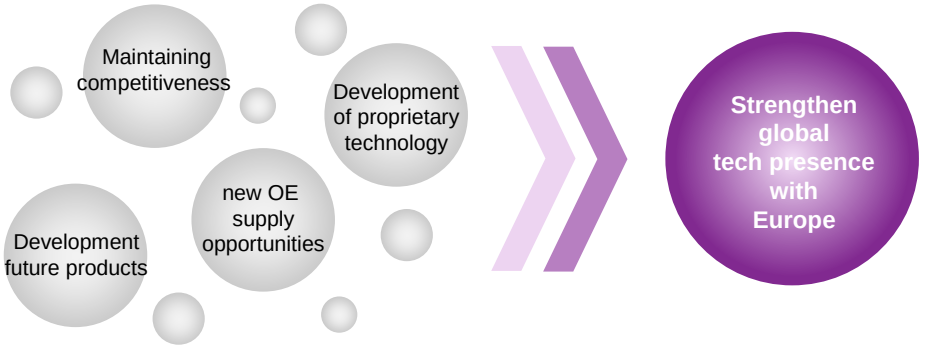
- Securing market dominance by entering downstream distribution through the expansion of regional distribution centers
- Establishment of a dedicated center in Europe's largest automotive proving grounds and strengthen the virtuous cycle between real vehicle testing and virtual testing

Downstream Distribution



Enhancing R&D Competence





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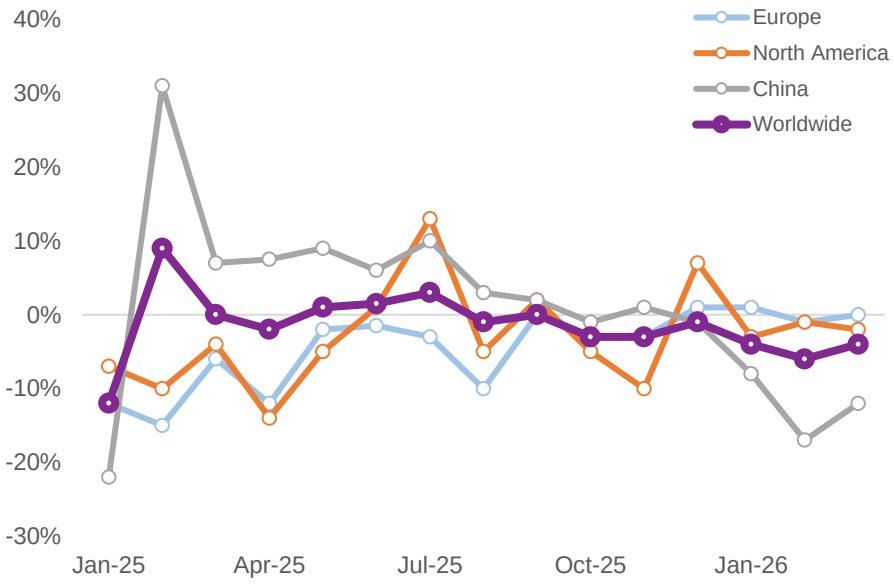
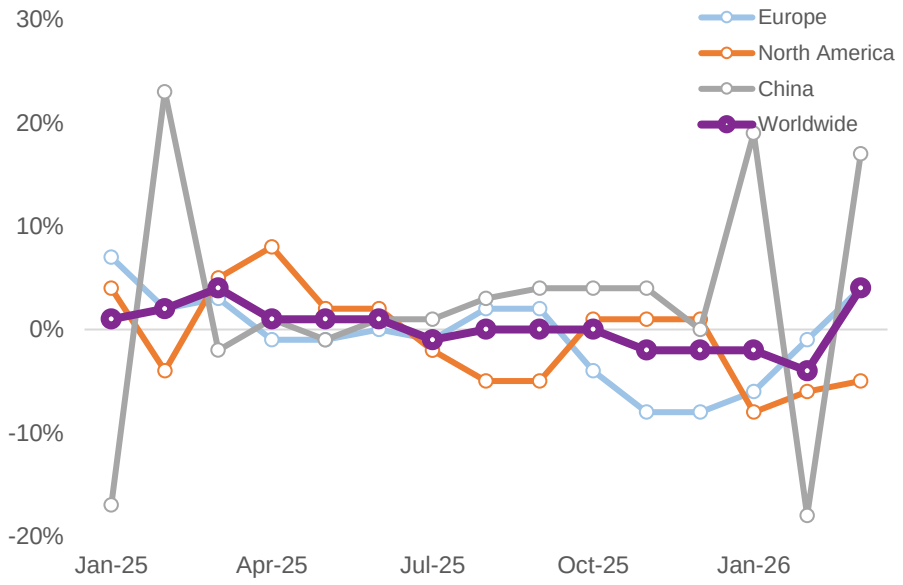
Global Tire Market

- (OE) Demand decline in China due to NEV subsidies cuts / Prolonged weak new vehicle demand after expiry of EV tax credits in U.S.
- (RE) Increased imports of Chinese tires in Europe in 4Q25 following the delay of anti-dumping ruling / Lunar New Year timing effect in China
- Achieved a rebound despite softer global demand early in the year, demand stabilization is expected in 2H26 supported by the launch of anti-dumping duties in Europe

OE Growth Rate (YoY, unit basis)



RE Growth Rate (YoY, unit basis)



* Sources: PC & LT only; estimates based on data from regional tire manufacturers' associations and research firms

Raw Materials

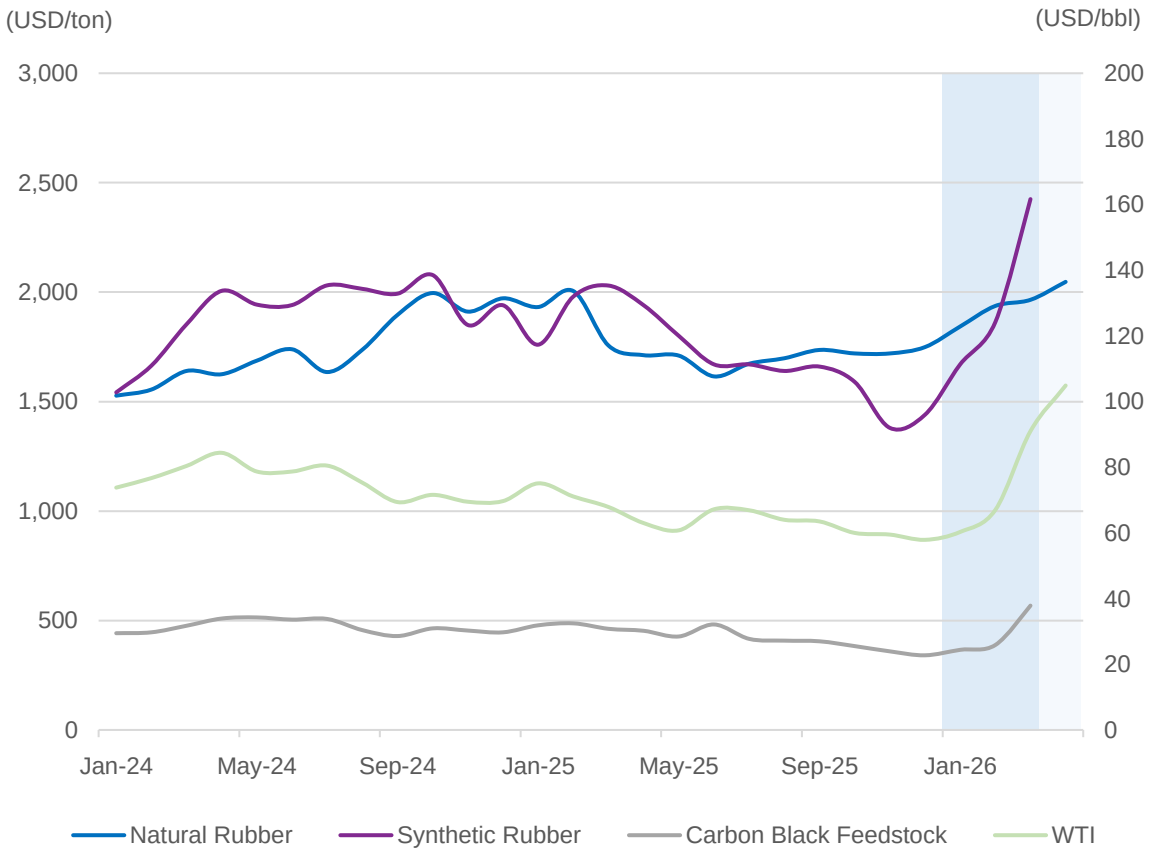
- Rubber prices declined in 2H25 on weaker demand amid U.S. tariffs, rebounded in early 2026 due to seasonal factors
- In March 2026, heightened geopolitical risks in the Middle East led to increased volatility in oil and raw material prices

Natural Rubber

- Seasonal production cuts in major producing countries such as Vietnam and Thailand due to wintering season
- Restocking demand ahead of Chinese Lunar New Year holiday

Synthetic Rubber

- Price hikes from feedstock supply disruptions amid the Strait of Hormuz blockade and surging oil prices
- Increased procurement uncertainty and rising cost pressures across the industry



* Sources: Natural Rubber(TSR20, SICOM), Synthetic rubber(ICIS CFR SEA & NEA Butadiene Rubber Avg.), Carbon Black Feedstock(Means of Platts Singapore)

Maritime Logistics

- Stable SCFI, rebound amid escalating geopolitical tensions in the Middle East, followed by flat trend since mid-April
- Continued transport uncertainty until normalization of transit across the Middle East routes, including the Strait of Hormuz

Shanghai Containerized Freight Index

- Freight rates across major routes increased, reflecting rising oil prices
- Although demand-supply conditions are expected to have limited impact, risks remain from shipping capacity adjustments and geopolitical uncertainties

* Sources: Korea Customs Logistics Association

Global Production Capacity

- Expanding production capacity via phase 2 expansion of the Czech plant and AI/ML-driven productivity improvements at existing plants
- Optimizing operations across 4 global plants with a 480K Tonnes production capacity

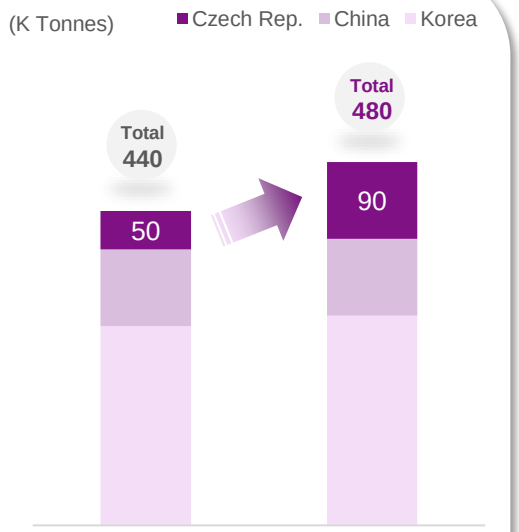
Czech Rep. 90K Tonnes

Czech Rep.	Plant 1	Plant 2
Construction Completed	Aug. 2019	Dec. 2023
Investment	KRW 1.2 trillion (€ 900mn)	

Korea 300K Tonnes

China 90K Tonnes

Production Capacity Scale-up



ESG

- 2025, EcoVadis 'Gold' rating - top 3% among 150K companies across 185 countries
- Committed to ESG management through diverse initiatives and continuous improvement in evaluation metrics

Major Performances

Environment	· Sustainable raw materials - Secured new tech to achieve up to 70% usage by utilizing bio-oil and recycled PET code, etc. · Obtained SBTi approval for GHG reduction · Scope1, 2, and 3 GHG calculation and verification
Social	· The Presidential Prize at the '2025 Labor-Management Culture Awards[1]' · The grand prize at the 'National Service Awards[2]' for 6 consecutive years (~2025) · No.1 tire manufacturer in the 'Global Customer Satisfaction Index[3]' for 15 consecutive years (~2024) · The excellence award at the 'Safety Culture Innovation Awards[4]' (2024) · Recognized as an excellent workplace for employee health & safety[5] (2024) · Regular human rights and supply chain ESG assessments
Governance	· ESG Committee operation · Changed the dividend base date for better predictability · Introduction of electronic voting system · Appointment of a female outside director

Initiatives and Awards

GOLD | Top 5% ecovadis Sustainability Rating JUN 2025 — **Top 3% Gold (2025)**

SUSTAINALYTICS — **13.2 Low Risk (2025)**

WE SUPPORT UN GLOBAL COMPACT — **UN affiliated initiative UNGC[6] (2023)**

ISO 14001 / ISO 45001[7] — **Environmental and Safety Management System Certification**

GPSNR[8] — **International Multilateral platform**

TISAX[9] — **Information Security Certification**

[1] The highest honor in Korea's labor relations field, awarded by the Ministry of Employment and Labor / [2] Hosted by 'The Institute for Industrial Policy Studies' / [3] Hosted by 'Global Management Association'(Research and evaluation agency under 'Ministry of Trade, Industry and Energy') / [4] Established by the Korea Employers Federation to encourage innovative safety management and prevent major industrial accidents / [5] Organized by 'Ministry of Employment and Labor' and 'Korea Occupational Safety and Health Agency / [6] UN Global Compact / [7] The International Organization for Standardization / [8] Global Platform for Sustainable Natural Rubber / [9] Trusted Information Security Assessment eXchange

Consolidated Income Statement (Quarterly)

(bn KRW)	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026
Revenue	**771.2**	**804.7**	**780.7**	**833.1**	**838.3**
COGS	**569.6**	**589.7**	**557.5**	**599.7**	**591.8**
(%)	73.9%	73.3%	71.4%	72.0%	70.6%
Gross Profit	**201.6**	**214.9**	**223.2**	**233.3**	**246.5**
(%)	26.1%	26.7%	28.6%	28.0%	29.4%
SG&A	**160.9**	**172.3**	**176.7**	**192.9**	**192.3**
(%)	20.9%	21.4%	22.6%	23.2%	22.9%
Operating Profit	**40.7**	**42.6**	**46.5**	**40.5**	**54.2**
(%)	5.3%	5.3%	6.0%	4.9%	6.5%
Non-operating Profit	**6.8**	**(14.8)**	**24.1**	**11.8**	**25.5**
Income Taxes	**7.6**	**8.6**	**15.7**	**15.1**	**17.7**
Net Income	**39.9**	**19.2**	**54.8**	**37.2**	**62.0**
(%)	5.2%	2.4%	7.0%	4.5%	7.4%
EBITDA	**99.5**	**103.6**	**110.9**	**155.0**	**116.4**
(%)	12.9%	12.9%	14.2%	18.6%	13.9%

Consolidated Income Statement (Annual)

(bn KRW)	2022	2023	2024	2025
Revenue	**2,597.4**	**2,701.7**	**2,847.9**	**3,189.6**
COGS	**2,165.9**	**1,962.4**	**2,055.0**	**2,316.5**
(%)	83.4%	72.6%	72.2%	72.6%
Gross Profit	**431.5**	**739.3**	**792.9**	**873.1**
(%)	16.6%	27.4%	27.8%	27.4%
SG&A	**485.8**	**552.3**	**620.8**	**702.8**
(%)	18.7%	20.4%	21.8%	22.0%
Operating Profit	**(54.3)**	**187.0**	**172.1**	**170.3**
(%)	-	6.9%	6.0%	5.3%
Non-operating Profit	**13.9**	**(37.3)**	**(2.3)**	**27.9**
Income Taxes	**(12.8)**	**46.6**	**43.1**	**47.1**
Net Income	**(27.5)**	**103.1**	**126.7**	**151.2**
(%)	-	3.8%	4.4%	4.7%
EBITDA	**135.1**	**383.4**	**407.4**	**469.0**
(%)	5.2%	14.2%	14.3%	14.7%

Consolidated Balance Sheet

(bn KRW)	2023	2024	2025	March 2026
Assets	**4,232.7**	**4,574.5**	**4,709.5**	**4,859.2**
Cash Equivalents[(1)]	451.6	336.8	355.1	331.4
Account Receivable	439.2	524.8	706.4	819.3
Inventories	640.8	894.0	865.9	865.9
Tangible Assets	2,325.1	2,423.1	2,430.8	2,446.4
Liabilities	**2,527.8**	**2,702.9**	**2,655.1**	**2,714.1**
Debt	1,749.5	1,658.8	1,593.7	1,591.0
Account Payable	102.2	164.3	118.7	115.8
Equity	**1,704.9**	**1,871.6**	**2,054.5**	**2,145.1**
Net Debt	1,298.0	1,322.0	1,238.6	1,259.6

[(1)] Cash Equivalents = Cash Equivalents, Financial Assets Measured at Fair Value through Other Comprehensive Income, Other Financial Assets

Thank you

NEXEN TIRE