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# **NEXEN TIRE**

2021. 3Q Earnings Release



This presentation is consolidated financial result in compliance with K-IFRS with unaudited 3<sup>rd</sup> quarter of 2021 for investors' convenience.

Therefore, some parts may change upon the review of independent auditors.



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## . 2021. 3Q Global Performance



- Revenue increased YoY due to product price increasing and Europe plant production stabilization
- Operating profit declines due to rising export costs and material costs
- In order to improve profitability, we will strive to raise prices and increase the proportion of 18" PCLT

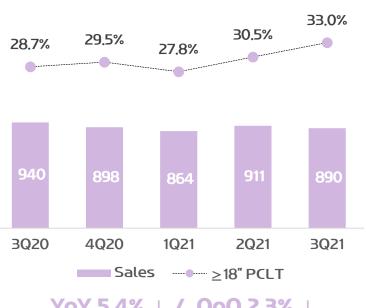
100 Million KRW	20Y 3Q	21Y 2Q	21Y 3Q	QoQ	YoY
Sales	4,673	5,055	5,349	5.8%	14.5%
Cost of Sales	3,584	3,861	4,294	11,2%	19.8%
(%)	76.7%	76.4%	80.3%	3.9%p	3.6%p
Operating Profit	58	125	13	∆89.7%	△77.7%
(%)	1.2%	2.5%	0.2%	∆2.2%p	∆1.0%p
Net Income	<b>△</b> 69	144	48	<b>∆66.8%</b>	T/P
(%)	∆1.5%	2.8%	0.9%	∆2.0%p	2.4%p
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Depreciation Cost	494	455	466	2.3%	<b>△5.7%</b>
EBITDA	552	580	479	∆1 <b>7.</b> 5%	△13.3%
(%)	11.8%	11.5%	8.9%	∆2.5%p	∆2.9%p

## ||. 2021. 3Q Regional Performance



### Korea

#### in 100 million KRW



- YoY 5.4% ↓ / QoQ 2.3% ↓
- Decrease in OE sales due to semiconductor supply issues and production disruption of car makers
- Slight increase In RE sales in QoQ with the increase in the proportion of 18" PCLT, but decrease YoY due to market competition intensification

### China

#### in 100 million KRW



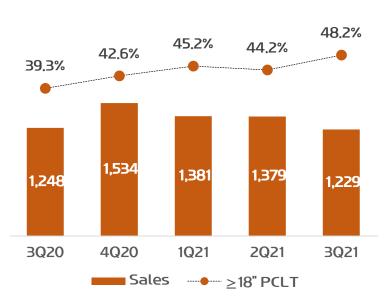
- Increase in OE sales and decrease in the proportion of 18" PCLT due to increased supply of lower inches car models
- Slight decrease in RE sales due to slowing demand

## ||. 2021. 3Q Regional Performance



### **North America**

#### in 100 million KRW



YoY 1.6% ↓ / QoQ 10.9% ↓

- Decrease in OE sales due to semiconductor supply issues and production disruption of car makers
- Although there was a problem with logistics,
   Increase in RE Sales YoY with improved
   sales prices and the increase in proportion of
   18" PCLT

### **Europe**

#### in 100 million KRW



YoY 29.7% / / QoQ 19.9% /

- Decrease in OE sales due to semiconductor supply issues and production disruption of car makers
- Increase in RE Sales with Europe plant production stabilization and improved sales prices

## Appendix 1. Consolidated B/S



#### In 100 millon KRW

	2017	2018	2019	2020	2021(3Q)
Assets	27,940	32,423	34,361	35,411	36,584
Current Assets	9,135	9,835	10,886	12,003	13,193
Cash and cash equivalents	1,160	1,377	1,473	2,601	1,762
Trade and other receivables	3,395	3,629	3,415	3,456	4,233
Inventories	2,708	3,036	3,854	3,465	4,568
Non-current Assets	18,805	22,587	23,475	23,408	23,391
Property, plant and equipment	17,657	21,286	21,898	20,967	20,700
Liabilities	14,551	18,141	18,781	19,941	20,591
Current Liabilities	6,482	6,350	9,184	7,668	7,755
Non-current Liabilities	8,069	11,792	12,597	12,274	12,836
(Debt)	8,631	11,950	12,017	13,768	13,176
Equity	13,389	14,282	15,579	15,470	15,993
Net Debt	7,471	10,573	10,544	11,167	11,414
Liability Ratio	108.7%	127.0%	120.6%	128.9%	128.8%
Current Ratio	140.9%	154.9%	118.5%	156.5%	170.1%
Capital Adequacy Ratio	47.9%	44.0%	45.3%	43.7%	43.7%

## Appendix 2. Consolidated I/S



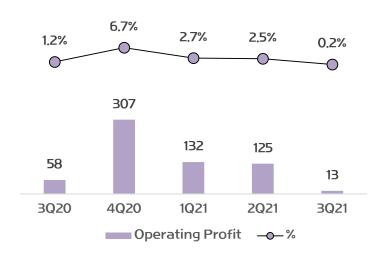
#### In 100 million KRW

	2020			2021		
	3Q	4Q	1Q	2Q	3Q	
Sales	4,673	4,570	4,938	5,055	5,349	
Cost of Sales	3,584	3,206	3,726	3,861	4,294	
(%)	76.7%	70.2%	75.5%	76.4%	80.3%	
Gross Profit	1,089	1,364	1,212	1,194	1,055	
(%)	23.3%	29.8%	24.5%	23.6%	19.7%	
SG&A	1,031	1,057	1,080	1,069	1,042	
(%)	22.1%	23.1%	21.9%	21.1%	19.5%	
Operating Profit	58	307	132	125	13	
(%)	1.2%	6.7%	2.7%	2.5%	0.2%	
Other Income	33	76	325	147	263	
Other Expenses	160	425	215	128	228	
Net Income	∆69	<b>∆42</b>	242	144	48	
(%)	△1.5%	△0.9%	4.9%	2.8%	0.9%	

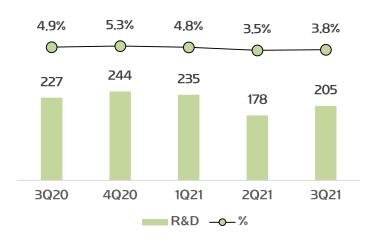
## Appendix 3. Key Indicators



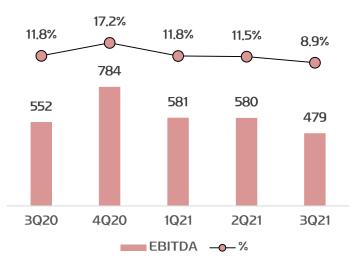
### 1) Operating Profit(%)



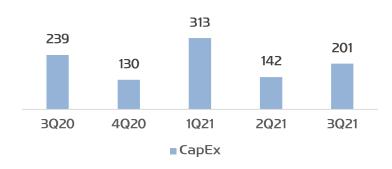
### 3) R&D



### 2) **EBITDA(%)**



4) CAPEX



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