# NEXEN TIRE 

2022. 1Q Earnings Release

## 드N NEXEN TIRE

This presentation is consolidated financial result in compliance with
K-IFRS with unaudited $1^{\text {st }}$ quarter of 2022 for investors' convenience.
Therefore, some parts may change upon the review of independent auditors.

I . 2022. 1Q Global Performance
II. 2022. 1Q Regional Performance
※ Appendix

- Sales increased 7.9\% YoY through rise in sales price
- Material and export costs continue to rise due to imbalances in supply/demand and global inflation
- Tire sales proportion of $\geq 18$ "inch rose $1.0 \%$ p YoY to $31.2 \%$

| 100 Million KRW | 21Y 1Q | 21Y 4Q | ZZŽY 1 Q | QoQ | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 4,938 | 5,452 | 5,330 | $\Delta 2.2 \%$ | 7.9\% |
| Cost of Sales | 3,726 | 4,518 | 4,657 | 3.1\% | 25.0\% |
| (\%) | 75.5\% | 82.9\% | 87.4\% | 4.5\%p | 11.9\%p |
| Operating Profit | 132 | $\triangle 226$ | $\triangle 429$ | In the red | $\triangle 425.3 \%$ |
| (\%) | 2.7\% | $\Delta 4.1 \%$ | $\triangle 8.1 \%$ | $\triangle 4.0 \%$ P | $\triangle 10.8 \%$ p |
| Net Income | 242 | $\triangle 269$ | $\triangle 222$ | In the red | $\Delta 191.8 \%$ |
| (\%) | 4.9\% | $\triangle 4.9 \%$ | $\triangle 4.2 \%$ | 0.7\%p | $\triangle 9.1 \%$ p |
| Depreciation Cost | 449 | 472 | 461 | $\triangle 2.4 \%$ | 2.7\% |
| EBITDA | 581 | 246 | 32 | $\Delta 87.1 \%$ | $\Delta 94.5 \%$ |
| (\%) | 11.8\% | 4.5\% | 0.6\% | $\triangle 3.9 \%$ p | $\Delta 11.2 \%$ p |

## II. 2022. 1Q Regional Performance

## Korea



- OE sales decreased through continuesly issues on shortage of semiconductors
- RE sales increased through improved $\geq 18$ "inch ratio and sales prices

China
in 100 million KRW


- OE/RE Sales decreased QoQ through lockdown in some area of China


## II. 2022. 1Q Regional Performance

## North America

in 100 million KRW


YoY 7.3\% $/$ QoQ 8.0\% ।

- Despite the issues on shortage of semiconductors, OE sales increased through rise in quantity of supply
- RE sales decreased YoY results from logistics issues


## Europe

in 100 million KRW


- OE sales decreased YoY due to semiconductor supply issues, but slightly increased QoQ
- RE sales increased YoY through rise in demand and sales price


## Appendix 1. Consolidated B/S

In 100 millon KRW

|  | 2018 | 2019 | 2020 | 2021 | 2022 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Assets | 32,423 | 34,361 | 35,411 | 38,234 | 37,774 |
| Current Assets | 9,835 | 10,886 | 12,003 | 14,760 | 13,829 |
| Cash and cash equivalents | 1,377 | 1,473 | 2,601 | 3,223 | 1,475 |
| Trade and other receivables | 3,629 | 3,415 | 3,456 | 3,975 | 4,701 |
| Inventories | 3,036 | 3,854 | 3,465 | 4,971 | 5,529 |
| Non-current Assets | 22,587 | 23,475 | 23,408 | 23,474 | 23,944 |
| Property, plant and equipment | 21,286 | 21,898 | 20,967 | 20,688 | 21,059 |
| Liabilities | 18,141 | 18,781 | 19,941 | 22,235 | 22,087 |
| Current Liabilities | 6,350 | 9,184 | 7,668 | 10,417 | 10,486 |
| Non-current Liabilities | 11,792 | 12,597 | 12,274 | 11,818 | 11,601 |
| (Debt) | 11,950 | 12,017 | 13,768 | 13,558 | 14,004 |
| Equity | 14,282 | 15,579 | 15,470 | 15,999 | 15,687 |
|  |  |  |  |  |  |
| Net Debt | 10,573 | 10,544 | 11,167 | 10,335 | 12,529 |
| Liability Ratio | $127.0 \%$ | $120.6 \%$ | $128.9 \%$ | $139.0 \%$ | $140,8 \%$ |
| Current Ratio | $154.9 \%$ | $118.5 \%$ | $156.5 \%$ | $141,7 \%$ | $131.9 \%$ |
| Capital Adequacy Ratio | $44.0 \%$ | $45.3 \%$ | $43.7 \%$ | $41,8 \%$ | $41.5 \%$ |

## Appendix 2. Consolidated I/S

In 100 million KRW

|  | 2021 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

## Appendix 3. Key Indicators

1) Operating Profit(\%)

2) $R \& D$


## 2) EBITDA(\%)



## 4) CAPEX



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