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NEXEN TIRE

2022. 1Q Earnings Release



This presentation is consolidated financial result in compliance with K-IFRS with unaudited 1st quarter of 2022 for investors' convenience.

Therefore, some parts may change upon the review of independent auditors.



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1.2022.1Q Global Performance



- Sales increased 7.9% YoY through rise in sales price
- Material and export costs continue to rise due to imbalances in supply/demand and global inflation
- Tire sales proportion of ≥ 18"inch rose 1.0%p YoY to 31.2%

| 100 Million KRW | 21Y 1Q | 21Y 4Q | 22Y 1Q | QoQ | YoY |
|----------------------|--------|-------------|--------------|----------------|----------------|
| Sales | 4,938 | 5,452 | 5,330 | ∆2.2% | 7.9% |
| Cost of Sales | 3,726 | 4,518 | 4,657 | 3.1% | 25.0% |
| (%) | 75.5% | 82.9% | 87.4% | 4.5%p | 11.9%p |
| Operating Profit | 132 | ∆226 | ∆ 429 | In the red | ∆425.3% |
| (%) | 2.7% | △4.1% | ∆8.1% | ∆ 4.0%p | ∆10.8%p |
| Net Income | 242 | △269 | ∆ 222 | In the red | △191.8% |
| (%) | 4.9% | △4.9% | ∆4.2% | 0.7%p | △9.1% p |
| <u>.</u> | | | | | |
| Depreciation Cost | 449 | 472 | 461 | ∆2.4% | 2.7% |
| EBITDA | 581 | 246 | 32 | ∆87.1% | △94.5% |
| (%) | 11.8% | 4.5% | 0.6% | ∆3.9%p | ∆11.2%p |

||. 2022. 1Q Regional Performance



Korea



- OE sales decreased through continuesly issues on shortage of semiconductors
- RE sales increased through improved ≥ 18"inch ratio and sales prices

China





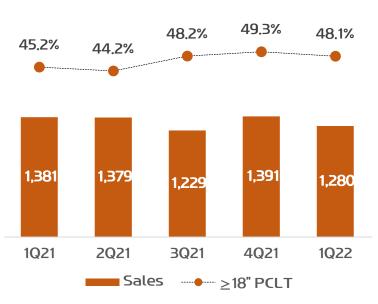
 OE/RE Sales decreased QoQ through lockdown in some area of China

||. 2022. 1Q Regional Performance



North America

in 100 million KRW

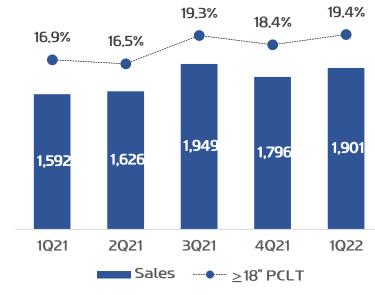


YoY 7.3% ↓ / QoQ 8.0% ↓

- Despite the issues on shortage of semiconductors, OE sales increased through rise in quantity of supply
- RE sales decreased YoY results from logistics issues

Europe

in 100 million KRW



YoY 19.4% ↑ / QoQ 5.8% ↑

- OE sales decreased YoY due to semiconductor supply issues, but slightly increased QoQ
- RE sales increased YoY through rise in demand and sales price

Appendix 1. Consolidated B/S



In 100 millon KRW

| | | | 111 14 | | |
|-------------------------------|--------|--------|--------|--------|--------|
| | 2018 | 2019 | 2020 | 2021 | 2022 |
| Assets | 32,423 | 34,361 | 35,411 | 38,234 | 37,774 |
| Current Assets | 9,835 | 10,886 | 12,003 | 14,760 | 13,829 |
| Cash and cash equivalents | 1,377 | 1,473 | 2,601 | 3,223 | 1,475 |
| Trade and other receivables | 3,629 | 3,415 | 3,456 | 3,975 | 4,701 |
| Inventories | 3,036 | 3,854 | 3,465 | 4,971 | 5,529 |
| Non-current Assets | 22,587 | 23,475 | 23,408 | 23,474 | 23,944 |
| Property, plant and equipment | 21,286 | 21,898 | 20,967 | 20,688 | 21,059 |
| Liabilities | 18,141 | 18,781 | 19,941 | 22,235 | 22,087 |
| Current Liabilities | 6,350 | 9,184 | 7,668 | 10,417 | 10,486 |
| Non-current Liabilities | 11,792 | 12,597 | 12,274 | 11,818 | 11,601 |
| (Debt) | 11,950 | 12,017 | 13,768 | 13,558 | 14,004 |
| Equity | 14,282 | 15,579 | 15,470 | 15,999 | 15,687 |
| | | | | | |
| Net Debt | 10,573 | 10,544 | 11,167 | 10,335 | 12,529 |
| Liability Ratio | 127.0% | 120.6% | 128.9% | 139.0% | 140.8% |
| Current Ratio | 154.9% | 118.5% | 156.5% | 141.7% | 131.9% |
| Capital Adequacy Ratio | 44.0% | 45.3% | 43.7% | 41.8% | 41.5% |
| | | | | | |

Appendix 2. Consolidated I/S



In 100 million KRW

| | | 2022 | | | |
|--------------------------------------|-------|-------|-------|-------|---------------|
| | 1Q | 2Q | 3Q | 4Q | 1Q |
| Sales | 4,938 | 5,055 | 5,349 | 5,452 | 5,330 |
| Cost of Sales | 3,726 | 3,861 | 4,294 | 4,518 | 4,657 |
| (%) | 75.5% | 76.4% | 80.3% | 82.9% | 87.4% |
| Gross Profit | 1,212 | 1,194 | 1,055 | 934 | 673 |
| (%) | 24.5% | 23.6% | 19.7% | 17.1% | 12.6% |
| SG&A | 1,080 | 1,069 | 1,042 | 1,160 | 1,102 |
| (%) | 21.9% | 21.1% | 19.5% | 21.3% | 20.7% |
| Operating Profit | 132 | 125 | 13 | ∆226 | ∆4 2 9 |
| (%) | 2.7% | 2.5% | 0.2% | △4.1% | △8.1% |
| Other Income | 325 | 147 | 263 | 154 | 442 |
| Other Expenses | 215 | 128 | 228 | 197 | 235 |
| Income Before Income Tax Expenses | 242 | 144 | 48 | △269 | ∆222 |
| (%) | 4.9% | 2.8% | 0.9% | △4.9% | ∆4.2% |

Appendix 3. Key Indicators



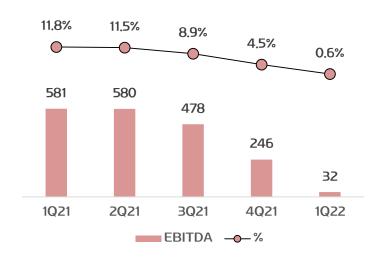
1) Operating Profit(%)



3) R&D



2) **EBITDA(%)**



4) CAPEX





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