



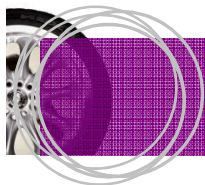
Nexen Tire 2009 3Q RESULT

Driving Tomorrow NEXEN

2009.10.26
Business Management



This presentation has been prepared with unaudited 3rd quarter of 2009 for investors' convenience. Therefore, some parts may change upon the review of independent auditors.



I. Financial Result

II. China





I. Financial Result

II. China

2009 3Q Financial Result

Driving Tomorrow NEXEN

Balance Sheet

(KRW Billion)

| 구분 | 2009 3Q | 2009 2Q | 증감 |
|------------------------------------|--------------|--------------|--------------|
| Assets | 777.6 | 790.5 | △12.9 |
| Current Assets | 276.8 | 272.9 | 3.9 |
| Quick Assets | 197.5 | 196.8 | 0.7 |
| Inventories | 79.3 | 76.0 | 3.2 |
| <i>(Cash and Cash Equivalents)</i> | <i>109.3</i> | <i>98.2</i> | <i>11.1</i> |
| Non-current Assets | 500.8 | 517.6 | △16.8 |
| Liabilities | 398.3 | 447.4 | △49.1 |
| Current Liabilities | 221.7 | 247.8 | △27.1 |
| Non-current Liabilities | 177.5 | 199.6 | △22.0 |
| <i>(Debt)</i> | <i>224.3</i> | <i>263.6</i> | <i>71.7</i> |
| Shareholders' Equity | 378.3 | 343.1 | 35.2 |

| | Net debt | Net Debt % | Liabilities % | Current ratio | Equity ratio |
|----------------|--------------|--------------|---------------|---------------|--------------|
| 2009 3Q | 115.0 | 30.4% | 105.5% | 124.8% | 48.6% |
| 2009 2Q | 165.4 | 76.8% | 130.4% | 110.1% | 43.4% |

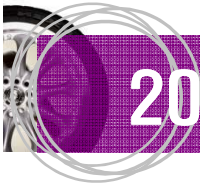
2009 3Q Financial Result

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Income Statement

(KRW Billion)

| | 2009 3Q | 2009 2Q | 2008 3Q | YoY | QoQ |
|--------------------------|-------------|-------------|-------------|---------------|--------------|
| Net Sales | 244.4 | 251.0 | 189.1 | 29.3% | △ 2.6% |
| Gross Profit | 85.7 | 85.1 | 40.0 | 114.4% | 0.8% |
| <i>Margin(%)</i> | <i>35.1</i> | <i>33.9</i> | <i>21.2</i> | <i>13.9%P</i> | <i>1.2%P</i> |
| Operating Profit | 52.4 | 50.0 | 6.9 | 656.0% | 4.9% |
| <i>Margin(%)</i> | <i>21.4</i> | <i>19.9</i> | <i>3.7</i> | <i>17.7%P</i> | <i>1.5%P</i> |
| Non-Op. Income (Loss) | 0.3 | △3.8 | △16.4 | 101.8% | 107.9% |
| Ordinary Profit | 52.7 | 46.2 | △9.4 | 660.6% | 14.1% |
| Depreciation | 13.2 | 12.8 | 11.6 | 12.8% | 2.8% |
| EBITDA | 65.6 | 62.8 | 18.6 | 252.0% | 4.5% |
| <i>Margin(%)</i> | <i>26.9</i> | <i>25.0</i> | <i>9.8</i> | <i>17.1%P</i> | <i>1.9%P</i> |



2009 3Q Financial Result

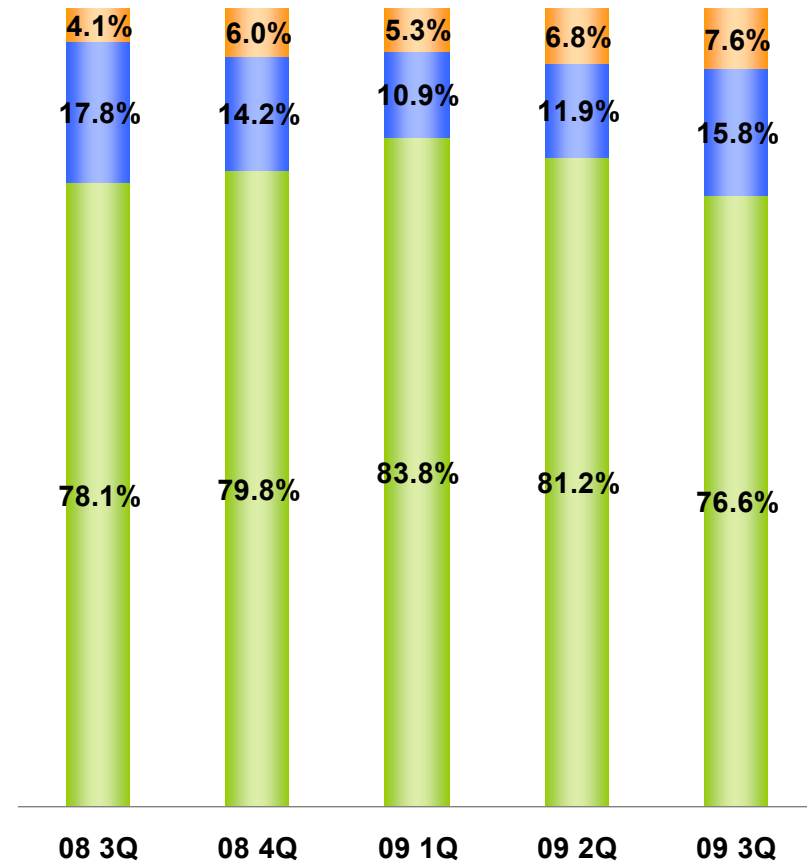
Driving Tomorrow NEXEN

Sales by Segment

(KRW Billion)

| | 2009 3Q | 2009 2Q | 2008 3Q | YoY % | QoQ % |
|-----------|------------|------------|------------|----------|----------|
| Net Sales | 244.4 | 251.0 | 189.1 | 29.3 | △ 2.6 |
| Export | 187.3 | 203.9 | 147.7 | 26.8 | △ 8.2 |
| Domestic | 57.1 | 47.1 | 41.4 | 37.9 | 21.2 |
| - RE | 38.6 | 30.0 | 33.6 | 14.9 | 28.9 |
| - OE | 18.5 | 17.1 | 7.8 | 137.2 | 7.8 |

<Sales by segment>



■ Export(RE) ■ Domestic(RE) ■ Domestic(OE)

2009 3Q Financial Result

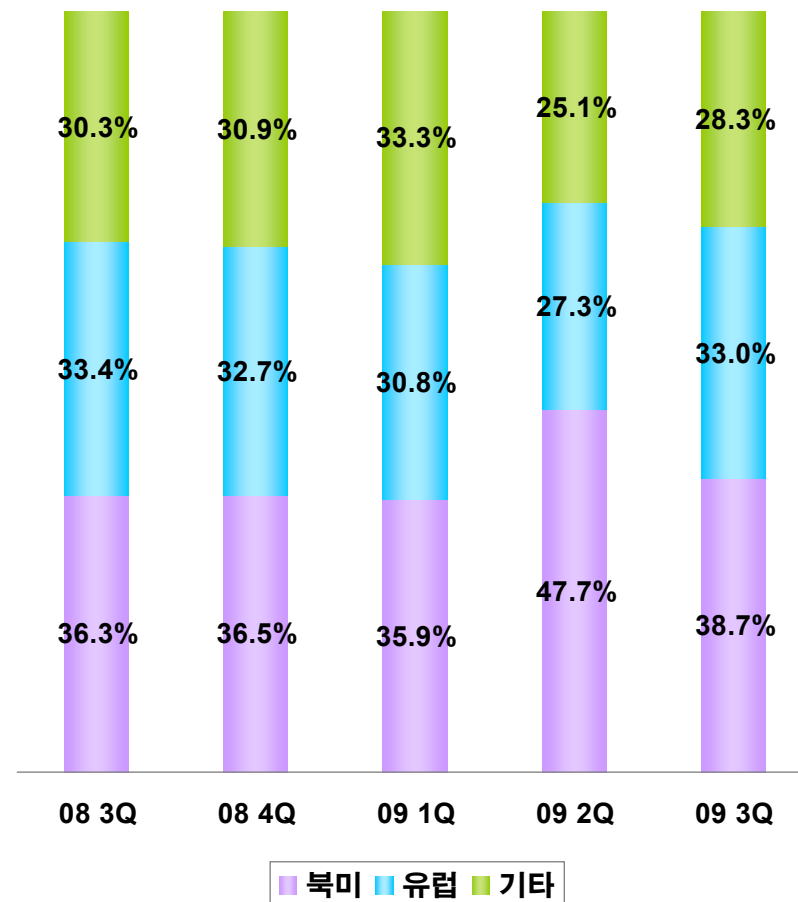
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Export by Region

(KRW Billion)

| | 2009 3Q | 2009 2Q | 2008 3Q | YoY (%) | QoQ (%) |
|------------|------------|------------|------------|------------|------------|
| Net Sales | 244.4 | 251.0 | 189.1 | 29.3 | △2.6 |
| Export | 187.3 | 203.9 | 147.7 | 26.8 | △8.2 |
| N. America | 72.5 | 97.2 | 53.6 | 35.2 | △25.4 |
| Europe | 61.9 | 55.6 | 49.4 | 25.3 | 11.3 |
| Others | 52.9 | 51.1 | 44.7 | 18.4 | 3.5 |
| KRW/USD | 1,239 | 1,296 | 1,070 | 15.8 | △4.4 |
| KRW/EUR | 1,771 | 1,762 | 1,599 | 10.8 | 0.5 |

<지역별 수출구성>



2009 3Q Financial Result

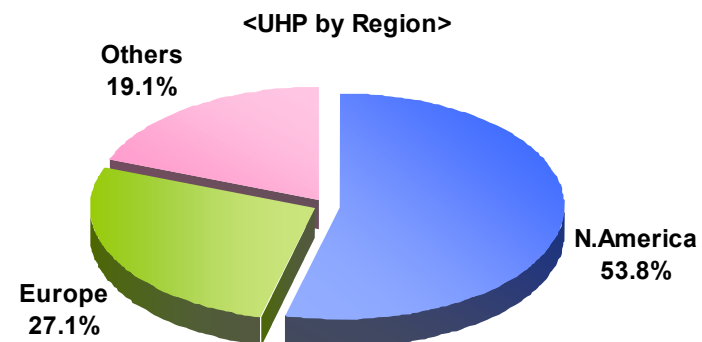
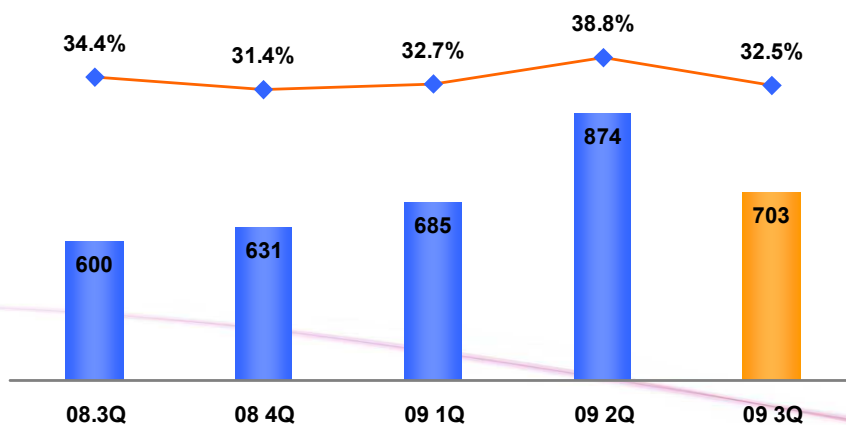
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UHPT Sales

(KRW Billion, 000units)

| | 2009 3Q | 2009 2Q | 2008 3Q | YoY (%) | QoQ (%) |
|------------------|---------|---------|---------|---------|---------|
| UHPT Sales | 70.3 | 87.4 | 60.0 | 17.1 | △19.6 |
| UHPT Volume | 1,121 | 1,319 | 1,030 | 8.9 | △15.0 |
| % / Net Sales | 32.5% | 38.8% | 34.3% | △1.8P | △6.3P |
| % / Total Volume | 25.7% | 30.0% | 26.9% | △1.2P | △4.3P |

◆ Parents Product Only



2009 3Q KRW-based, Export only

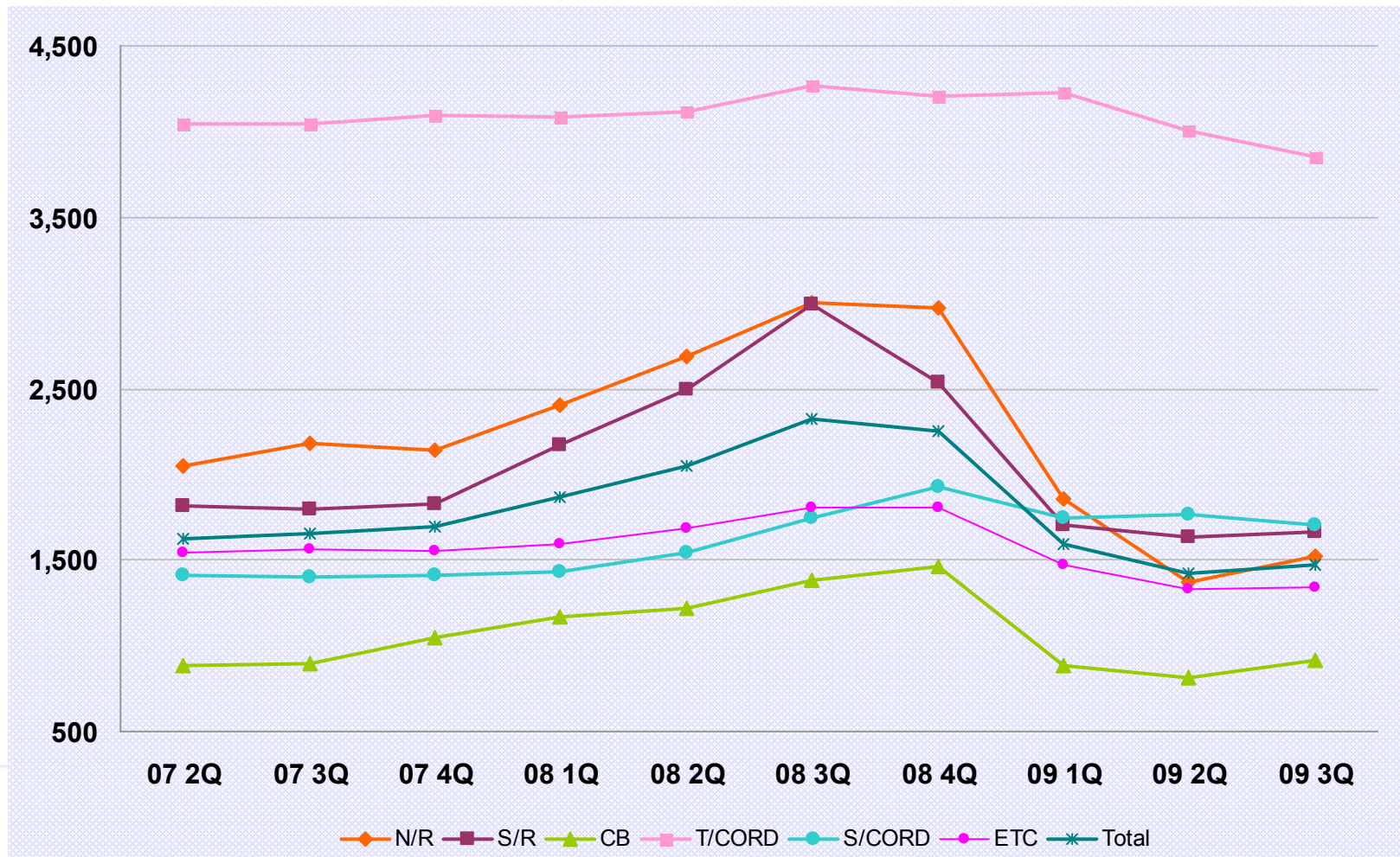


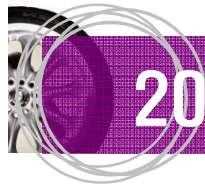
2009 3Q Financial Result

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Raw Material Prices

(\$/TON)





2009 3Q Financial Result

Driving Tomorrow NEXEN

Raw Material Prices

| 구분 | (\$/TON) | | | | |
|------------------|----------|---------|---------|--------|-------|
| | 2009 3Q | 2009 2Q | 2008 3Q | YoY | QoQ |
| Natural Rubber | 1,524 | 1,373 | 3,001 | △49.2% | 11.0% |
| Synthetic Rubber | 1,664 | 1,632 | 2,989 | △44.3% | 2.0% |
| Carbon Black | 919 | 810 | 1,379 | △33.4% | 13.5% |
| T/CORD | 3,848 | 4,008 | 4,264 | △9.8% | △4.0% |
| S/CORD | 1,554 | 1,619 | 1,744 | △10.9% | △4.0% |
| ETC | 1,344 | 1,331 | 1,803 | △25.4% | 1.0% |
| 합 계 | 1,476 | 1,417 | 2,324 | △36.5% | 4.2% |

2009 3Q Financial Result

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SG&A Expenses

(KRW Billion)

| | 2009 3Q | 2009 2Q | 2008 3Q | YoY | QoQ |
|--------------------------|-------------|-------------|-------------|-------------|--------------|
| SG&A Expenses | 33.3 | 35.1 | 33.1 | 0.8% | △5.1% |
| - Export Transportation | 8.8 | 11.1 | 11.8 | △25.2% | △20.3% |
| - R&D | 3.8 | 4.0 | 3.6 | 5.1% | △5.8% |
| - Salaries | 6.7 | 6.2 | 6.5 | 3.0% | 7.1% |
| - Advertising | 2.5 | 2.4 | 1.7 | 42.3% | 3.6% |
| - Others | 11.5 | 11.4 | 9.4 | 22.3% | 0.8% |

2009 3Q Financial Result

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Non-Operating Income (Loss)

(KRW Billion)

| 구분 | 2009 3Q | 2009 2Q | 2008 3Q | YoY | QoQ |
|--|---------|---------|---------|---------|---------|
| Non-Operating Income (Loss) | 0.3 | △3.8 | △16.4 | 101.8% | 107.9% |
| - Foreign Currency Transaction Gain (Loss) | - | 3.3 | △4.5 | 99.6% | △100.6% |
| - Foreign Currency Translation Gain (Loss) | 7.1 | 7.3 | △19.0 | 137.4% | △2.4% |
| - Interest Expenses | △2.6 | △3.6 | △4.1 | 36.2% | 27.3% |
| - Equity Method Losses | △1.6 | 1.1 | △7.8 | 79.1% | △250.1% |
| - Currency Swap Gain (Loss) | △6.8 | △7.2 | 19.0 | △135.6% | 5.9% |
| - Others | 4.2 | △4.7 | 4.1 | 2.4% | 189.4% |



I. Financial Result

II. China

Income Statement

(RMB Million)

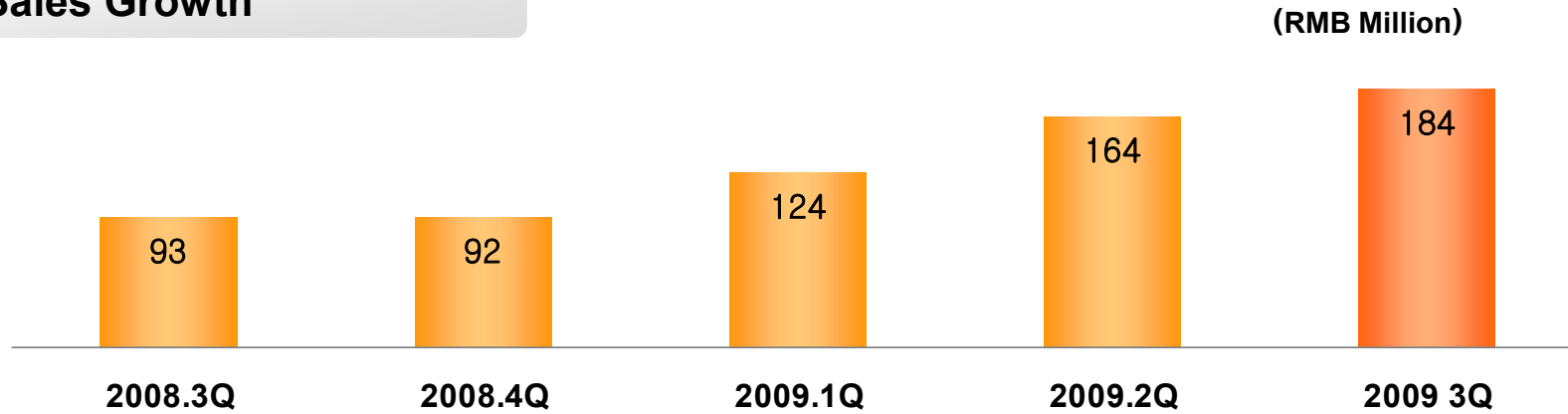
| | 2009 3Q | 2009 2Q | 2008 3Q | YoY (%) | QoQ (%) |
|------------------|-------------|-------------|--------------|---------------|--------------|
| Net Sales | 184 | 162 | 93 | 98.2 | 13.2 |
| Gross Profit | 32 | 36 | △16 | △295.4 | △13.0 |
| <i>Margin(%)</i> | <i>17.2</i> | <i>22.4</i> | <i>△17.4</i> | <i>34.6P</i> | <i>△5.2P</i> |
| Operating Profit | △4 | 4 | △36 | △88.7 | △190.7 |
| <i>Margin(%)</i> | <i>△2.2</i> | <i>2.8</i> | <i>△38.8</i> | <i>△36.6P</i> | <i>△5.0P</i> |
| Ordinary Profit | △4 | 5 | △41 | △91.1 | △180.1 |
| Depreciation | 22 | 20 | 16 | 37.2 | 13.9 |
| EBITDA | 18 | 24 | △20 | △194.6 | △23.8 |
| <i>Margin(%)</i> | <i>10.1</i> | <i>15.0</i> | <i>△21.1</i> | <i>31.2P</i> | <i>△4.9P</i> |



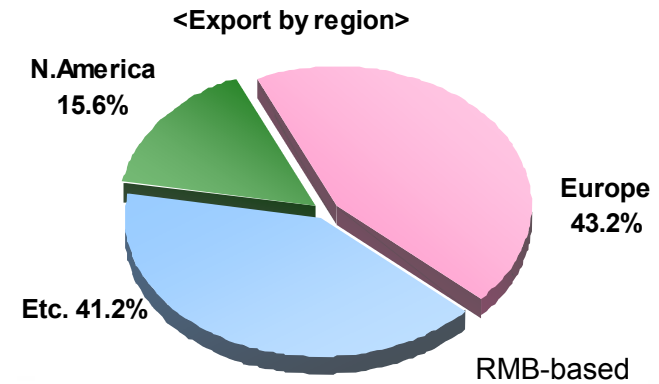
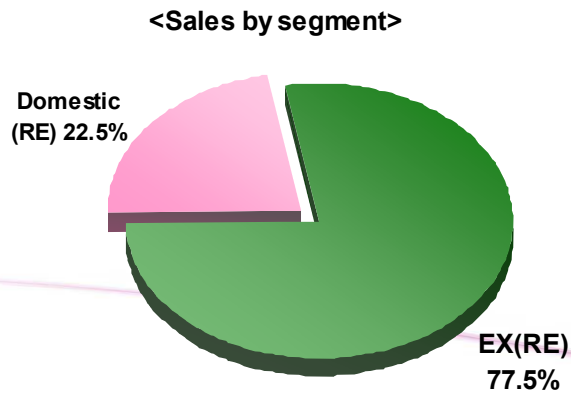
2009 3Q China

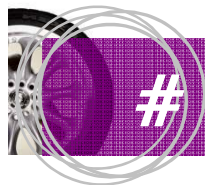
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Sales Growth



Sales by Segment – 2009 3Q



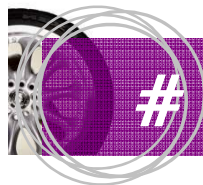


Balance Sheet [Korea]

Driving Tomorrow NEXEN

(KRW Billion)

| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 3Q |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Asset | 434.0 | 505.4 | 536.7 | 597.4 | 766.1 | 773.8 |
| Current Assets | 77.6 | 96.7 | 105.9 | 124.0 | 229.4 | 273.0 |
| Quick Assets | 38.2 | 53.2 | 58.8 | 71.5 | 141.0 | 193.7 |
| Inventories | 39.4 | 43.6 | 47.1 | 52.4 | 88.5 | 79.3 |
| Non-Current Assets | 356.4 | 408.6 | 430.8 | 473.5 | 536.6 | 500.8 |
| Investment Assets | 58.9 | 56.9 | 44.9 | 61.1 | 87.7 | 74.5 |
| Property & Equipment | 296.9 | 351.2 | 360.9 | 389.3 | 423.5 | 410.7 |
| Intangible Assets | 0.6 | 0.6 | 0.6 | 1.0 | 1.0 | 0.8 |
| Liabilities | 200.3 | 254.4 | 275.9 | 306.1 | 478.2 | 398.3 |
| Current Liabilities | 143.6 | 113.8 | 100.0 | 201.0 | 283.1 | 220.8 |
| Non-current Liabilities | 56.8 | 140.6 | 175.8 | 105.1 | 195.1 | 177.5 |
| Capital | 233.7 | 251.0 | 260.9 | 291.4 | 287.8 | 375.5 |



Income Statement [Korea]

Driving Tomorrow NEXEN

(KRW Billion)

| | 2004 | (%) | 2005 | (%) | 2006 | (%) | 2007 | (%) | 2008 | (%) | 2009 3Q | (%) |
|------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|-------|
| Net Sales | 304.9 | 100.0 | 400.6 | 100.0 | 476.8 | 100.0 | 567.9 | 100.0 | 754.6 | 100.0 | 725.7 | 100.0 |
| Cost of Goods Sold | 220.0 | 72.1 | 290.9 | 72.6 | 362.2 | 76.0 | 398.8 | 70.2 | 568.1 | 75.3 | 488.9 | 67.4 |
| Gross Profit | 84.9 | 27.8 | 109.7 | 27.4 | 114.4 | 24.0 | 169.0 | 29.8 | 186.5 | 24.7 | 236.8 | 32.6 |
| SG&A | 60.2 | 19.7 | 80.0 | 20.0 | 89.9 | 19.9 | 106.9 | 18.8 | 132.8 | 17.6 | 100.2 | 13.8 |
| Operation Profit | 24.6 | 8.1 | 29.7 | 7.4 | 24.5 | 5.1 | 62.1 | 10.9 | 53.7 | 7.1 | 136.6 | 18.8 |
| Non-Operating Income | 6.9 | 2.3 | 9.8 | 2.4 | 9.6 | 2.0 | 12.5 | 2.2 | 75.9 | 10.1 | 69.1 | 9.5 |
| Non-Operating Expenses | 6.8 | 2.3 | 11.4 | 2.8 | 15.8 | 3.3 | 26.1 | 4.6 | 142.3 | 18.9 | 84.0 | 11.6 |
| Ordinary Profit | 24.6 | 8.1 | 28.2 | 7.0 | 18.2 | 3.8 | 48.5 | 8.5 | -12.7 | -1.7 | 121.6 | 16.8 |
| Income Taxes | -7.0 | -2.2 | 6.3 | 1.6 | 5.0 | 1.1 | 12.3 | 2.2 | 3.3 | 0.4 | 27.9 | 3.8 |
| Net Income | 31.6 | 10.3 | 21.9 | 5.5 | 13.2 | 2.8 | 36.1 | 6.4 | -16.0 | -2.1 | 93.7 | 12.9 |



Thank you !