



2010.08.04
Business Management

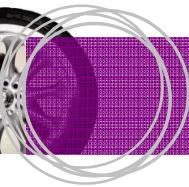


Driving Tomorrow NEXEN

I. Financial Result

II. China





Driving Tomorrow NEXEN

I. Financial Result

II. China



2010 2Q Financial Result

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Balance Sheet

(KRW Billion)

	2010 2Q(A)	2009 4Q (B)	(A)-(B)
Assets	873.0	791.4	81.6
Current Assets	340.2	306.4	33.9
Quick Assets	228.3	222.8	5.5
Inventories	111.9	83.6	28.3
<i>(Cash and Cash Equivalents)</i>	<i>161.8</i>	<i>140.7</i>	<i>11.1</i>
Non-current Assets	532.8	485.0	47.7
Liabilities	440.8	393.4	47.4
Current Liabilities	319.4	213.8	105.6
Non-current Liabilities	121.4	179.5	△58.1
<i>(Debt)</i>	<i>235.0</i>	<i>220.3</i>	<i>14.7</i>
Shareholders' Equity	432.2	398.0	34.1

	Net debt	Net Debt %	Liabilities %	Current ratio	Equity ratio
2010 2Q	83.1	19.2%	102.0%	106.5%	49.5%
2009 4Q	79.6	20.0%	98.8%	143.3%	50.3%



2010 2Q Financial Result

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Income Statement

(KRW Billion)

	2010 2Q	2010 1Q	2009 2Q	YoY	QoQ
Net Sales	262.4	249.9	251.0	4.5%	5.0%
Gross Profit	63.6	69.8	85.1	△25.2%	△8.9%
<i>Margin(%)</i>	<i>24.2</i>	<i>27.9</i>	<i>33.9</i>	<i>△9.6%P</i>	<i>△3.7%P</i>
Operating Profit	21.0	32.4	50.0	△57.9%	△35.1%
<i>Margin(%)</i>	<i>8.0</i>	<i>13.0</i>	<i>19.9</i>	<i>△11.9%P</i>	<i>△5.0%P</i>
Non-Op. Income (Loss)	1.5	0.8	△3.8	140.3%	88.3%
Ordinary Profit	22.6	33.2	46.2	△51.1%	△32.1%
Depreciation	13.2	12.9	13.0	1.3%	2.1%
EBITDA	34.2	45.3	63.0	△45.7%	△24.5%
<i>Margin(%)</i>	<i>13.0</i>	<i>18.1</i>	<i>25.1</i>	<i>△12.0%P</i>	<i>△5.1%P</i>



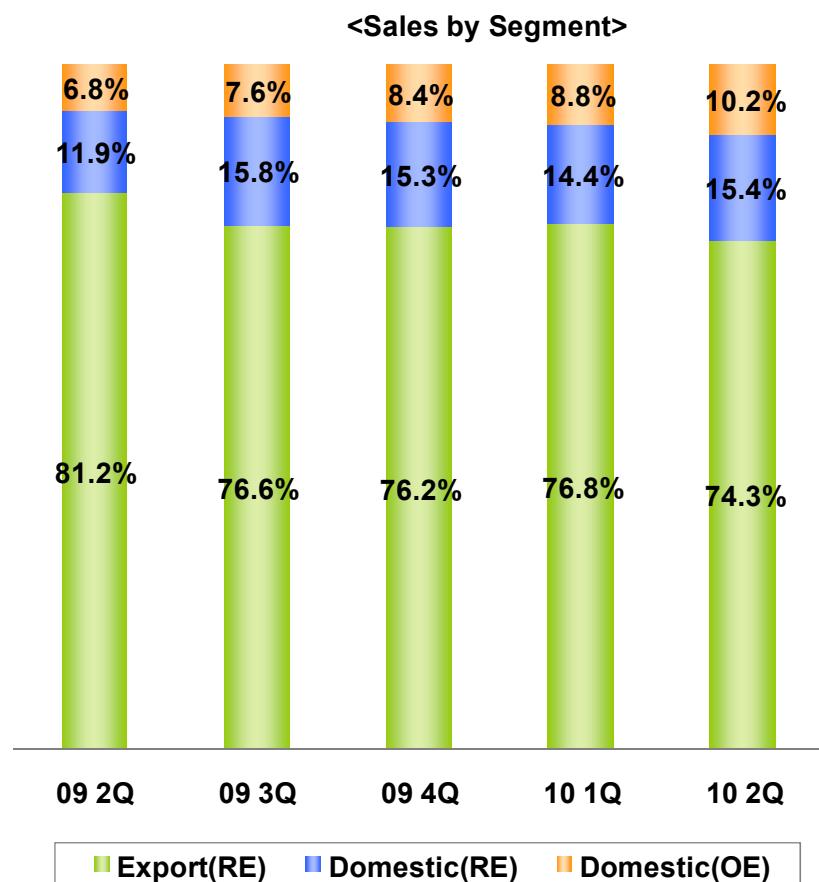
2010 2Q Financial Result

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Sales by Segment

(KRW Billion)

	2010 2Q	2010 1Q	2009 2Q	YoY	QoQ
Net Sales	262.4	249.9	251.0	4.5%	5.0%
Export	195.1	191.9	203.9	△4.3%	1.6%
Domestic	67.3	58.0	47.1	43.0%	16.1%
- RE	40.5	35.9	30.0	35.2%	12.7%
- OE	26.9	22.1	17.1	56.9%	21.6%



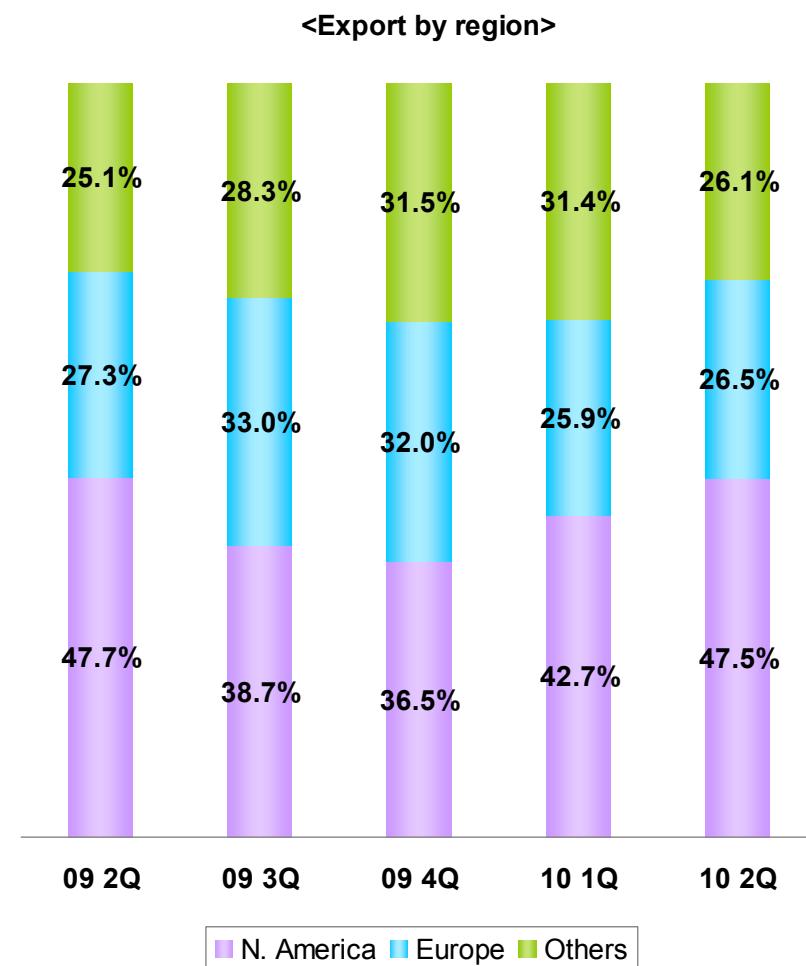


2010 2Q Financial Result

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Export by Region

	2010 2Q	2010 1Q	2009 2Q	YoY	QoQ
Net Sales	262.4	249.9	251.0	4.5%	5.0%
Export	195.1	191.9	203.9	△4.3%	1.6%
N. America	92.6	81.9	97.2	△4.8%	13.0%
Europe	51.6	49.7	55.6	△7.1%	4.0%
Others	50.8	60.3	51.1	△0.5%	△15.7%
KRW/USD	1,167	1,144	1,296	△9.9%	2.0%
KRW/EUR	1,483	1,584	1,762	△15.8%	△6.4%





2010 2Q Financial Result

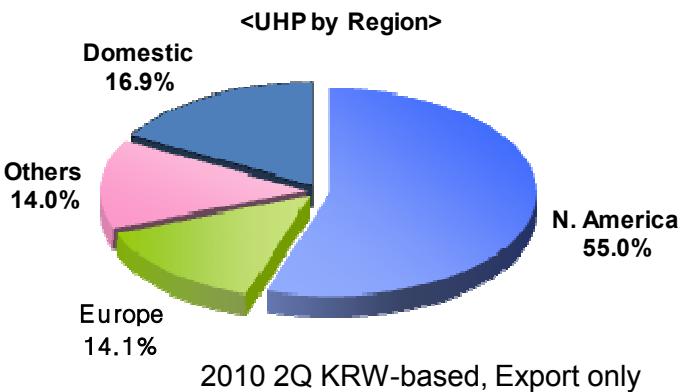
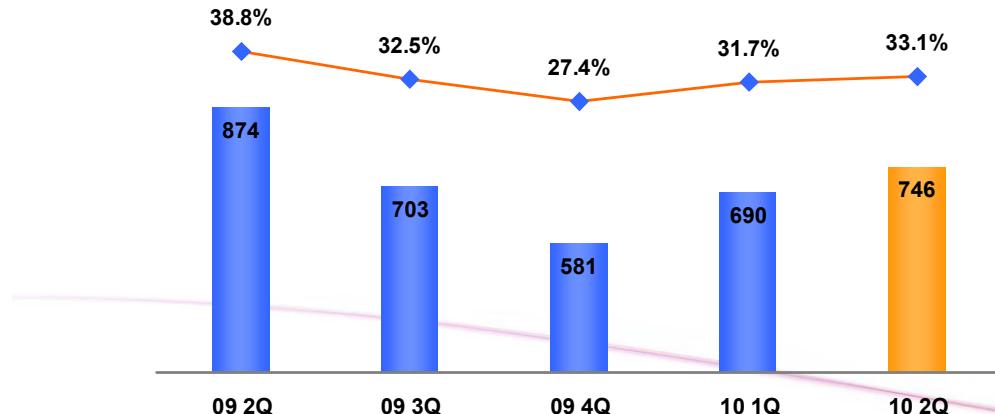
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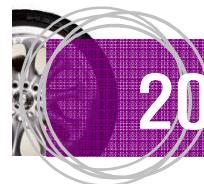
UHPT Sales

(KRW Billion, 000units)

	2010 2Q	2010 1Q	2009 2Q	YoY	QoQ
UHPT Sales	74.6	69.0	87.3	△14.6%	8.2%
UHPT Volume	1,214	1,122	1,319	△8.0%	8.2%
% / Net Sales	33.1%	31.7%	38.8%	△5.7%P	1.4%P
% / Total Volume	28.0%	26.0%	30.0%	△1.9%P	2.0%P

◆ Parent only



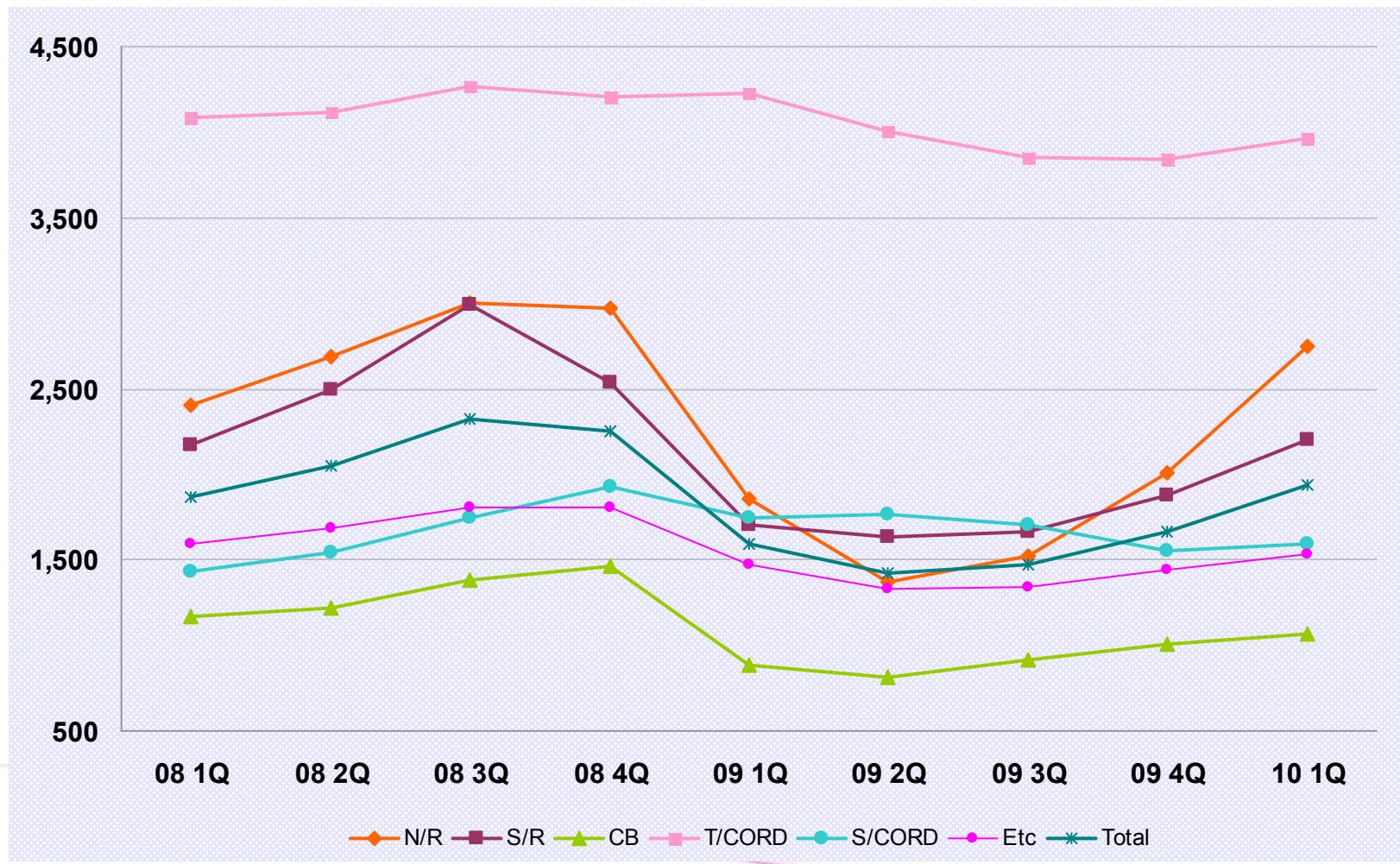


2010 2Q Financial Result

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Raw Material Prices

(\$/TON)





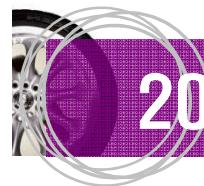
2010 2Q Financial Result

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Raw Material Prices

(\$/TON)

	2010 2Q	2010 1Q	2009 2Q	YoY	QoQ
Natural Rubber	3,121	2,746	1,373	127.2%	13.6%
Synthetic Rubber	2,406	2,201	1,632	47.4%	9.3%
Carbon Black	1,159	1,063	810	43.0%	9.0%
T/CORD	4,039	3,967	4,008	0.8%	1.8%
S/CORD	1,652	1,590	1,619	2.0%	3.9%
ETC	1,568	1,533	1,331	17.8%	2.3%
Total	2,116	1,942	1,417	49.3%	9.0%



2010 2Q Financial Result

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SG&A Expenses

(KRW Billion)

	2010 2Q	2010 1Q	2009 2Q	YoY	QoQ
SG&A Expenses	42.6	37.4	35.1	21.3%	13.9%
- Export Transportation	14.4	11.2	11.1	30.0%	29.2%
- R&D	5.0	4.1	4.0	24.5%	22.5%
- Salaries	6.8	7.5	6.2	9.0%	△9.4%
- Advertising	3.7	2.8	2.4	54.5%	33.5%
- Others	12.6	11.8	11.3	11.3%	6.6%



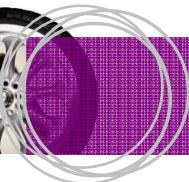
2010 2Q Financial Result

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Non-Operating Income (Loss)

(KRW Billion)

	2010 2Q	2010 1Q	2009 2Q	YoY	QoQ
Non-Operating Income (Loss)	1.5	0.8	△3.8	140.3%	88.3%
- Foreign Currency Transaction Gain (Loss)	△3.9	1.4	3.3	△218.4%	△385.5%
- Foreign Currency Translation Gain (Loss)	△1.4	△0.9	7.3	△120.0%	△51.6%
- Interest Expenses	△2.5	△2.5	△3.6	30.7%	0.2%
- Equity Method Losses	4.4	△1.4	1.1	305.8%	416.1%
- Currency Swap Gain (Loss)	2.3	△1.2	△7.2	132.2%	294.8%
- Others	2.7	5.4	△4.7	157.2%	△51.0%



Driving Tomorrow NEXEN

I. Financial Result

II. China



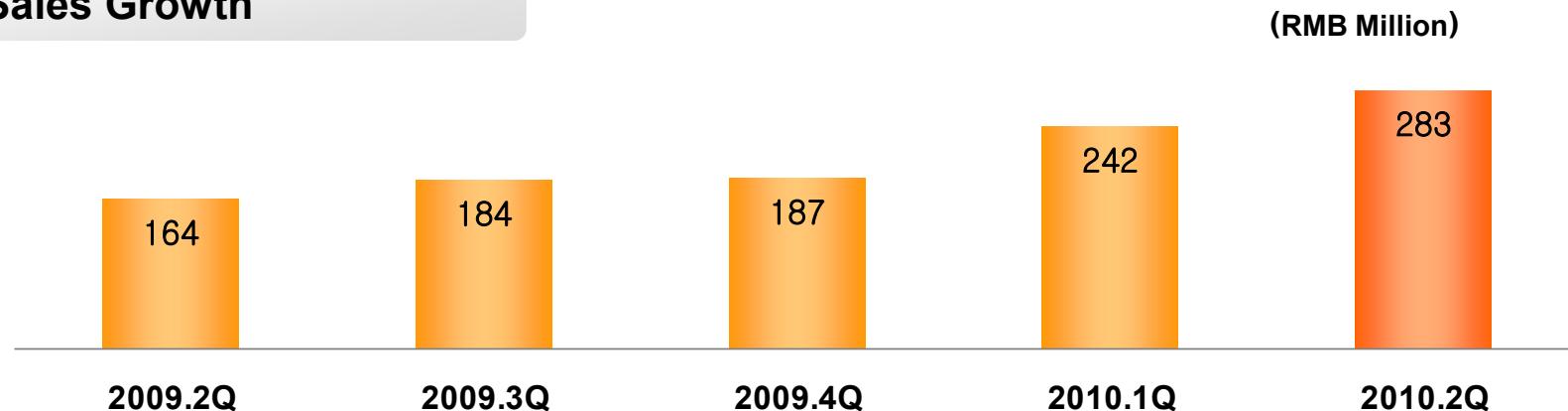
Income Statement

(RMB Million)

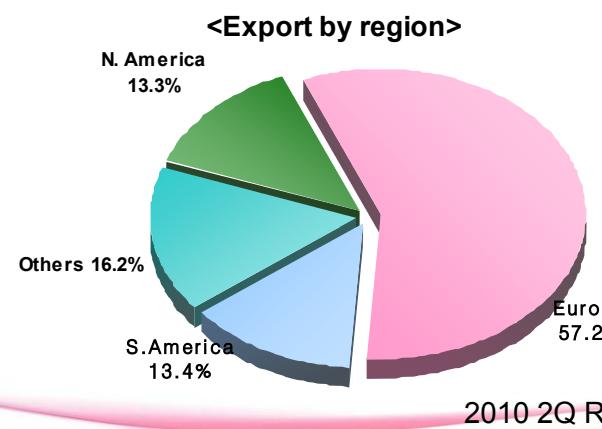
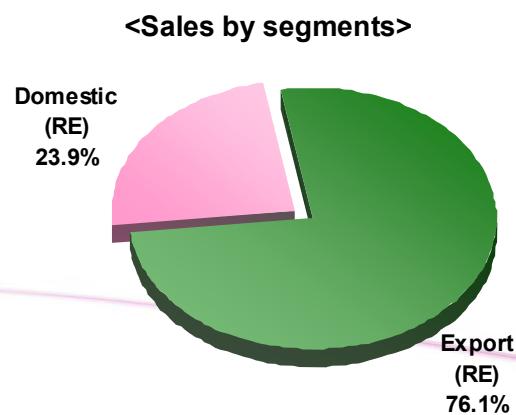
	2010 2Q	2010 1Q	2009 2Q	YoY	QoQ
Net Sales	283	242	162	74.4%	16.7%
Gross Profit	54	42	36	50.4%	28.4%
Margin(%)	19.3	17.5	22.4	△3.1%P	1.8%P
Operating Profit	11	4	4	138.2%	167.9%
Margin(%)	3.8	1.6	2.8	1.0%P	2.1%P
Ordinary Profit	12	4	4	164.0%	200.3%
Depreciation	14	17	20	△27.3%	△17.5%
EBITDA	25	21	24	3.1%	16.9%
Margin(%)	8.8	8.8	15.0	△6.1%P	-

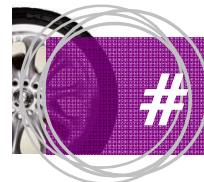


Sales Growth



Sales by Segment



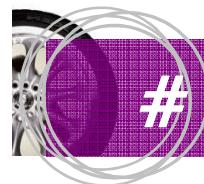


Balance Sheet [Korea]

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(KRW Billion)

	2004	2005	2006	2007	2008	2009
Asset	434.0	505.4	536.7	597.4	766.1	791.4
Current Assets	77.6	96.7	105.9	124.0	229.4	303.4
Quick Assets	38.2	53.2	58.8	71.5	141.0	219.8
Inventories	39.4	43.6	47.1	52.4	88.5	83.6
Non-Current Assets	356.4	408.6	430.8	473.5	536.6	488.0
Investment Assets	58.9	56.9	44.9	61.1	87.7	75.3
Property & Equipment	296.9	351.2	360.9	389.3	423.5	397.8
Intangible Assets	0.6	0.6	0.6	1.0	1.0	0.7
Liabilities	200.3	254.4	275.9	306.1	478.2	393.4
Current Liabilities	143.6	113.8	100.0	201.0	283.1	213.8
Non-current Liabilities	56.8	140.6	175.8	105.1	195.1	179.5
Capital	233.7	251.0	260.9	291.4	287.8	398.0



Income Statement [Korea]

Driving Tomorrow NEXEN

(KRW Billion)

	2004	(%)	2005	(%)	2006	(%)	2007	(%)	2008	(%)	2009	(%)
Net Sales	304.9	100.0	400.6	100.0	476.8	100.0	567.9	100.0	754.6	100.0	966.2	100.0
Cost of Goods Sold	220.0	72.1	290.9	72.6	362.2	76.0	398.8	70.2	568.1	75.3	655.8	67.9
Gross Profit	84.9	27.8	109.7	27.4	114.4	24.0	169.0	29.8	186.5	24.7	310.4	32.1
SG&A	60.2	19.7	80.0	20.0	89.9	19.9	106.9	18.8	132.8	17.6	148.2	15.3
Operation Profit	24.6	8.1	29.7	7.4	24.5	5.1	62.1	10.9	53.7	7.1	162.2	16.8
Non-Operating Income	6.9	2.3	9.8	2.4	9.6	2.0	12.5	2.2	75.9	10.1	46.4	4.8
Non-Operating Expenses	6.8	2.3	11.4	2.8	15.8	3.3	26.1	4.6	142.3	18.9	66.8	6.9
Ordinary Profit	24.6	8.1	28.2	7.0	18.2	3.8	48.5	8.5	-12.7	-1.7	141.8	14.7
Income Taxes	-7.0	-2.2	6.3	1.6	5.0	1.1	12.3	2.2	3.3	0.4	27.5	2.8
Net Income	31.6	10.3	21.9	5.5	13.2	2.8	36.1	6.4	-16.0	-2.1	114.3	11.8



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Thank you !