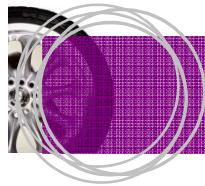


# *Nexen Tire* **2009 4Q RESULT**

*Driving Tomorrow NEXEN*

2009.01.27  
Business Management



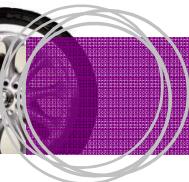
This presentation has been prepared with unaudited 4<sup>th</sup> quarter of 2009 for investors' convenience. Therefore, some parts may change upon the review of independent auditors.

## I. Financial Result

## II. China

## III. 2009 Financial Result





## I. Financial Result

### II. China

### III. 2009 Financial Result



# 2009 4Q Financial Result

Driving Tomorrow NEXEN

## Balance Sheet

(KRW Billion)

구 분	2009 4Q	2009 3Q	증감
<b>Assets</b>	<b>791.4</b>	<b>777.6</b>	<b>13.8</b>
<b>Current Assets</b>	<b>303.4</b>	<b>276.8</b>	<b>26.6</b>
<b>Quick Assets</b>	<b>219.8</b>	<b>197.5</b>	<b>22.3</b>
<b>Inventories</b>	<b>83.6</b>	<b>79.3</b>	<b>4.3</b>
<i>(Cash and Cash Equivalents)</i>	<i>140.7</i>	<i>109.3</i>	<i>31.3</i>
<b>Non-current Assets</b>	<b>488.0</b>	<b>500.8</b>	<b>△12.8</b>
<b>Liabilities</b>	<b>393.4</b>	<b>399.3</b>	<b>△5.9</b>
<b>Current Liabilities</b>	<b>213.8</b>	<b>221.4</b>	<b>△7.5</b>
<b>Non-current Liabilities</b>	<b>179.5</b>	<b>177.9</b>	<b>1.6</b>
<i>(Debt)</i>	<i>220.3</i>	<i>224.3</i>	<i>△4.0</i>
<b>Shareholders' Equity</b>	<b>398.0</b>	<b>378.4</b>	<b>19.7</b>

	Net debt	Net Debt %	Liabilities %	Current ratio	Equity ratio
<b>2009 4Q</b>	<b>796</b>	<b>20.0%</b>	<b>98.8%</b>	<b>141.9%</b>	<b>50.3%</b>
<b>2009 3Q</b>	<b>1,150</b>	<b>30.6%</b>	<b>106.1%</b>	<b>123.6%</b>	<b>48.6%</b>



# 2009 4Q Financial Result

Driving Tomorrow NEXEN

## Income Statement

(KRW Billion)

	2009 4Q	2009 3Q	2008 4Q	YoY	QoQ
<b>Net Sales</b>	240.5	244.4	218.0	10.4%	△1.6%
<b>Gross Profit</b>	73.7	85.7	49.4	49.0%	△14.1%
<b>Margin(%)</b>	30.6	35.1	22.7	7.9%P	△4.5%P
<b>Operating Profit</b>	25.6	52.4	13.3	92.1%	△51.1%
<b>Margin(%)</b>	10.7	21.4	6.1	4.6%P	△10.7%P
<b>Non-Op. Income (Loss)</b>	△5.5	0.3	△30.0	81.8%	△2080.8%
<b>Ordinary Profit</b>	20.2	52.7	△16.7	220.8%	△61.7%
<b>Depreciation</b>	15.1	13.2	14.9	1.0%	12.8%
<b>EBITDA</b>	40.7	65.6	28.3	44.0%	△38.1%
<b>Margin(%)</b>	16.9	26.9	13.0	3.9%P	△10.0%P

- 2009 end-of-the-year bonus 14.8 billion won (Except bonus OP 40.4 billion won, OPM 16.8%)

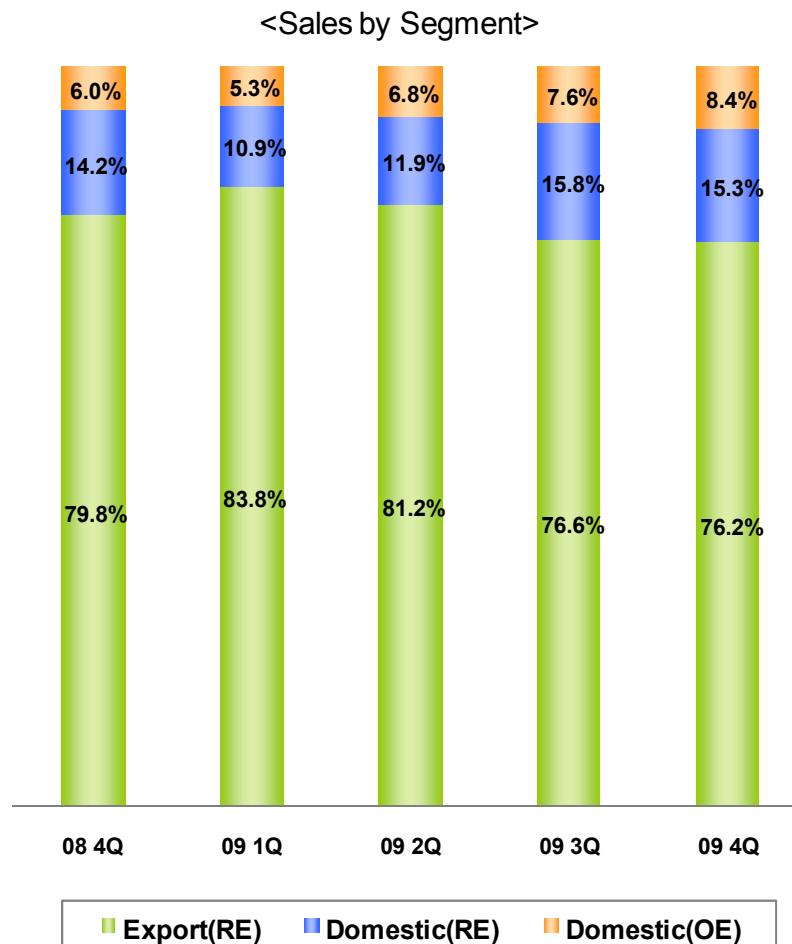


# 2009 4Q Financial Result

Driving Tomorrow NEXEN

## Sales by Segment

	2009 4Q	2009 3Q	2008 4Q	YoY	QoQ	(KRW Billion)
Net Sales	240.5	244.4	218.0	10.4%	△1.6%	
Export	183.4	187.3	173.8	5.5%	△2.1%	
Domestic	57.1	57.1	44.1	29.5%	0.2%	
- RE	36.9	38.6	31.0	18.8%	△4.4%	
- OE	20.3	18.5	13.1	54.9%	9.8%	



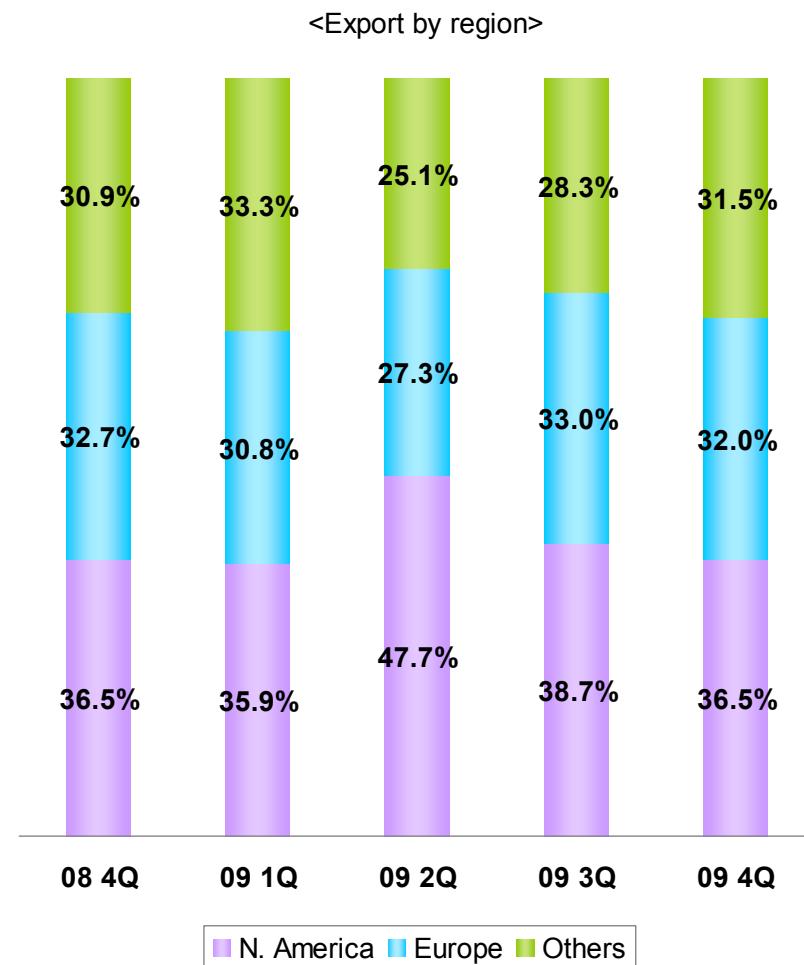


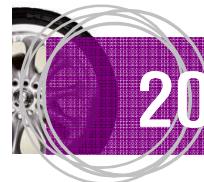
# 2009 4Q Financial Result

Driving Tomorrow NEXEN

## Export by Region

	(KRW Billion)				
	2009 4Q	2009 3Q	2008 4Q	YoY	QoQ
Net Sales	240.5	244.4	218.0	10.4%	△1.6%
Export	183.4	187.3	173.8	5.5%	△2.1%
N. America	66.9	72.5	58.0	15.4%	△7.7%
Europe	58.8	61.9	54.0	8.6%	△5.0%
Others	57.7	52.9	61.8	△6.6%	9.0%
KRW/USD	1,170	1,239	1,380	△15.2%	△5.6%
KRW/EUR	1,729	1,771	1,813	△4.6%	△2.4%





# 2009 4Q Financial Result

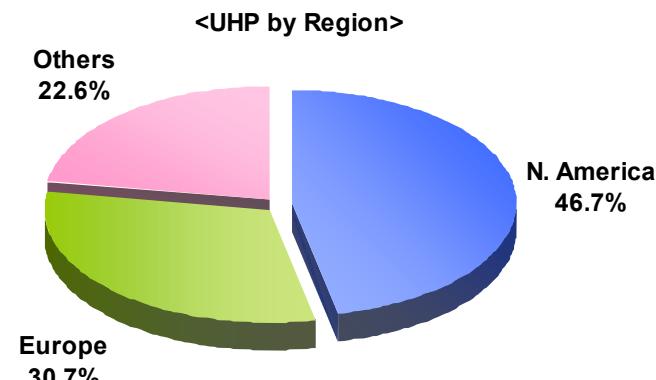
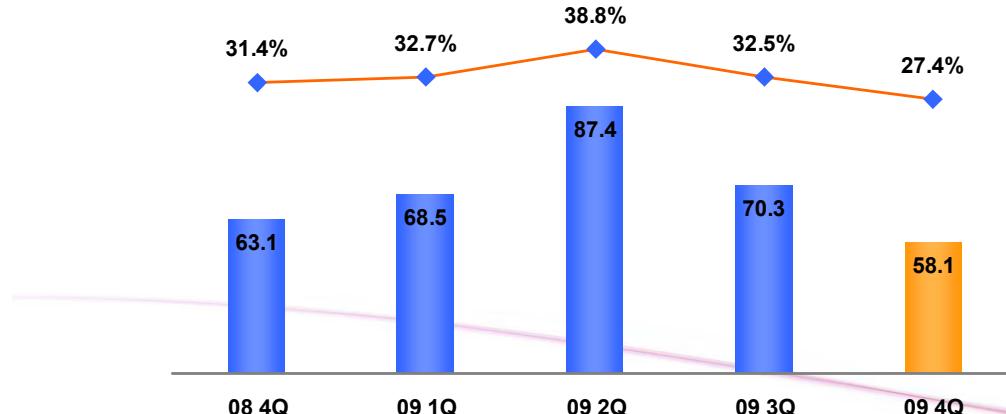
Driving Tomorrow NEXEN

## UHPT Sales

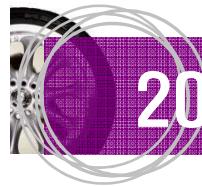
(KRW Billion, 000units)

	2009 4Q	2009 3Q	2008 4Q	YoY	QoQ
<b>UHPT Sales</b>	<b>58.1</b>	<b>70.3</b>	<b>63.1</b>	△7.9%	△17.2%
<b>UHPT Volume</b>	<b>968</b>	<b>1,121</b>	<b>928</b>	4.4%	△13.6%
<b>% / Net Sales</b>	<b>27.4%</b>	<b>32.5%</b>	<b>31.4%</b>	△4.0%P	△5.1%P
<b>% / Total Volume</b>	<b>23.5%</b>	<b>25.7%</b>	<b>24.4%</b>	△0.9%P	△2.2%P

◆ Parent only



2009 4Q KRW-based, Export only

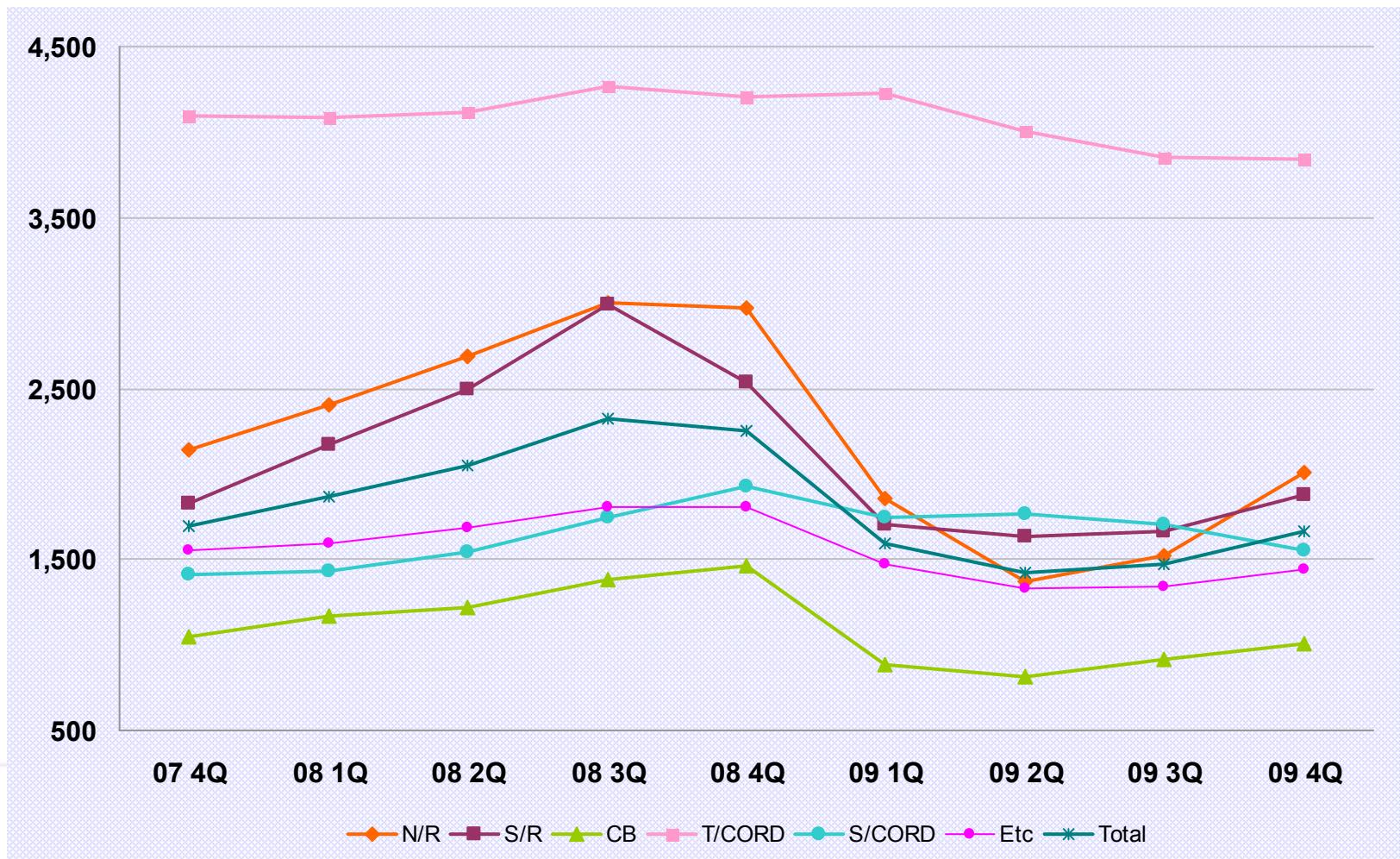


# 2009 4Q Financial Result

Driving Tomorrow NEXEN

## Raw Material Prices

(\$/TON)





# 2009 4Q Financial Result

Driving Tomorrow NEXEN

## Raw Material Prices

(\$/TON)

구 분	2009 4Q	2009 3Q	2008 4Q	YoY	QoQ
Natural Rubber	2,005	1,524	2,973	△32.6%	31.6%
Synthetic Rubber	1,877	1,664	2,526	△25.7%	12.8%
Carbon Black	1,011	919	1,466	△31.0%	10.1%
T/CORD	3,839	3,848	4,211	△8.8%	△0.2%
S/CORD	1,552	1,554	1,927	△19.5%	△0.2%
ETC	1,446	1,344	1,807	△20.0%	7.5%
합 계	1,669	1,476	2,245	△25.6%	13.1%



# 2009 4Q Financial Result

Driving Tomorrow NEXEN

## SG&A Expenses

(KRW Billion)

	2009 4Q	2009 3Q	2008 4Q	YoY	QoQ
<b>SG&amp;A Expenses</b>	<b>48.0</b>	<b>33.3</b>	<b>36.1</b>	<b>33.0%</b>	<b>44.1%</b>
- Export Transportation	9.6	8.8	11.7	△18.4%	8.1%
- R&D	5.8	3.8	4.0	46.4%	53.5%
- Salaries	13.0	6.7	6.9	88.7%	95.0%
- Advertising	3.7	2.5	0.9	287.4%	49.3%
- Others	15.9	11.5	12.5	38.2%	27.2%



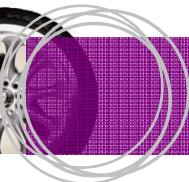
# 2009 4Q Financial Result

Driving Tomorrow NEXEN

## Non-Operating Income (Loss)

(KRW Billion)

구 분	2009 4Q	2009 3Q	2008 4Q	YoY	QoQ
<b>Non-Operating Income (Loss)</b>	<b>△5.4</b>	<b>0.3</b>	<b>△30.0</b>	<b>81.8%</b>	<b>△2080.8%</b>
- Foreign Currency Transaction Gain (Loss)	1.6	-	△12.9	112.8%	9054.3%
- Foreign Currency Translation Gain (Loss)	△3.1	7.1	△5.7	46.4%	△143.4%
- Interest Expenses	△2.6	△2.6	△4.5	41.7%	△0.2%
- Equity Method Losses	△0.7	△1.6	△10.0	92.6%	54.6%
- Currency Swap Gain (Loss)	0.4	△6.8	2.6	△85.6%	105.4%
- Others	△1.0	4.2	0.5	△313.0%	△124.6%



*Driving Tomorrow NEXEN*

## I. Financial Result

## II. China

## III. 2009 Financial Result



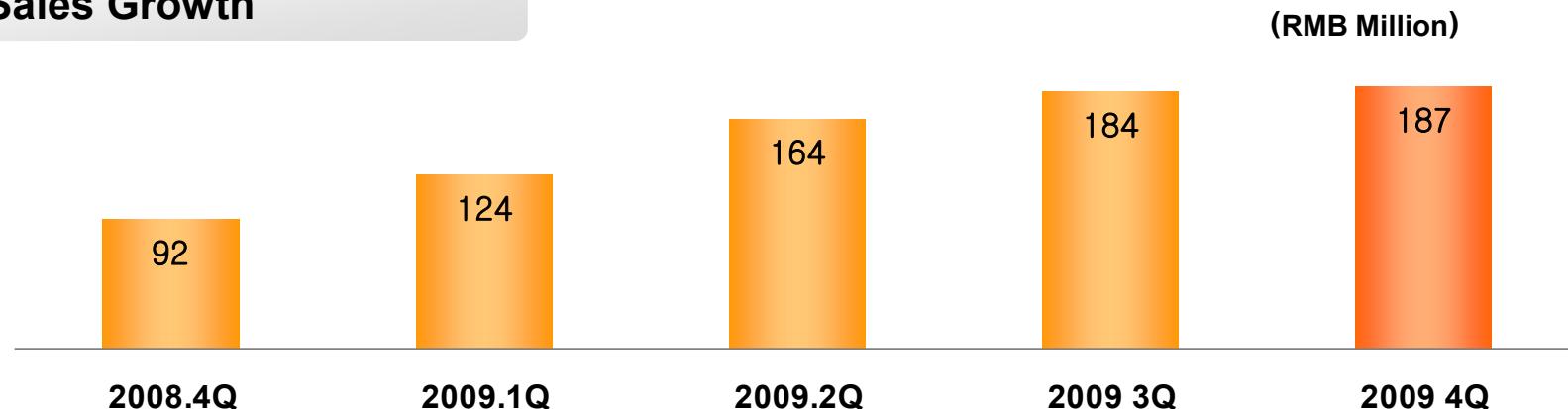
## Income Statement

(RMB Million)

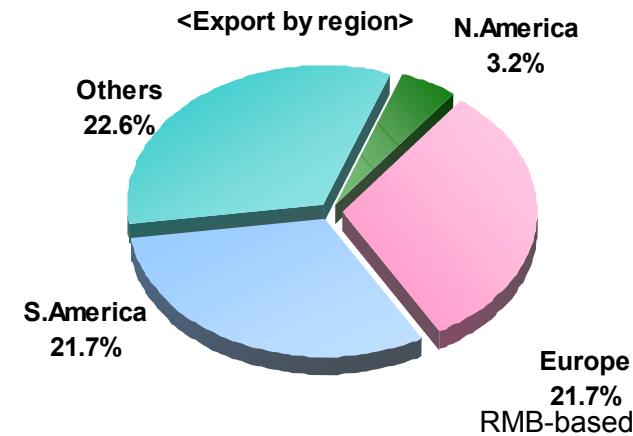
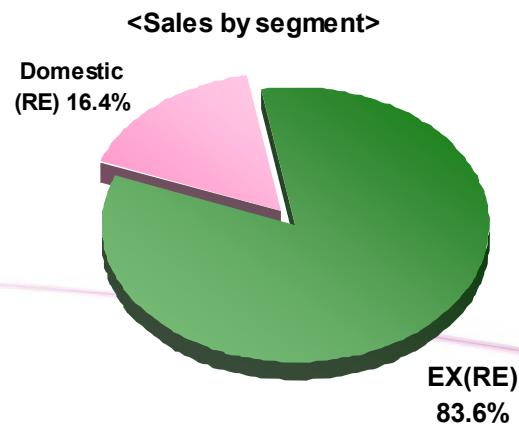
	2009 4Q	2009 3Q	2008 4Q	YoY (%)	QoQ (%)
<b>Net Sales</b>	<b>187</b>	<b>184</b>	<b>92</b>	<b>101.4</b>	<b>1.6</b>
<b>Gross Profit</b>	<b>30</b>	<b>32</b>	<b>△6</b>	<b>286.2</b>	<b>△4.7</b>
<b>Margin(%)</b>	<b>16.4</b>	<b>17.2</b>	<b>△6.9</b>	<b>23.3P</b>	<b>0.8P</b>
<b>Operating Profit</b>	<b>△10</b>	<b>△4</b>	<b>△30</b>	<b>71.9</b>	<b>△149.4</b>
<b>Margin(%)</b>	<b>△5.5</b>	<b>△2.2</b>	<b>△32.0</b>	<b>26.5P</b>	<b>△3.3P</b>
<b>Ordinary Profit</b>	<b>△11</b>	<b>△4</b>	<b>△32</b>	<b>74.0</b>	<b>△192.0</b>
<b>Depreciation</b>	<b>22</b>	<b>22</b>	<b>17</b>	<b>34.5</b>	<b>△2.0</b>
<b>EBITDA</b>	<b>12</b>	<b>18</b>	<b>△12</b>	<b>161.3</b>	<b>△35.1</b>
<b>Margin(%)</b>	<b>6.5</b>	<b>10.1</b>	<b>△13.1</b>	<b>19.7P</b>	<b>△3.5P</b>

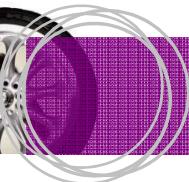


## Sales Growth



## Sales by Segment – 2009 3Q



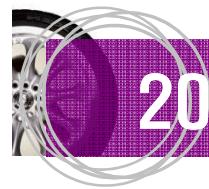


*Driving Tomorrow NEXEN*

## I. Financial Result

## II. China

## III. 2009 Financial Result



# 2009 Financial Result

Driving Tomorrow NEXEN

## 1. Korea – Balance Sheet

(KRW Billion)

구 분	2009	2008	증감
<b>Assets</b>	<b>791.4</b>	<b>766.2</b>	<b>25.2</b>
<b>Current Assets</b>	<b>303.4</b>	<b>229.4</b>	<b>73.9</b>
<b>Quick Assets</b>	<b>219.8</b>	<b>141.0</b>	<b>78.8</b>
<b>Inventories</b>	<b>83.6</b>	<b>88.4</b>	<b>△4.9</b>
<i>(Cash and Cash Equivalents)</i>	<i>140.7</i>	<i>39.4</i>	<i>1,01.3</i>
<b>Non-current Assets</b>	<b>488.0</b>	<b>536.7</b>	<b>△48.7</b>
<b>Liabilities</b>	<b>393.4</b>	<b>478.2</b>	<b>△84.9</b>
<b>Current Liabilities</b>	<b>213.8</b>	<b>283.1</b>	<b>△69.3</b>
<b>Non-current Liabilities</b>	<b>179.5</b>	<b>195.1</b>	<b>△15.6</b>
<i>(Debt)</i>	<i>220.3</i>	<i>297.5</i>	<i>△77.2</i>
<b>Shareholders' Equity</b>	<b>398.0</b>	<b>287.9</b>	<b>110.1</b>

	Net debt	Net Debt %	Liabilities %	Current ratio	Equity ratio
2009	79.6	20.0%	98.8%	141.9%	50.3%
2008	258.1	89.6%	166.1%	81.0%	37.6%



# 2009 Financial Result

Driving Tomorrow NEXEN

## 1. Korea – Income Statement

(KRW Billion)

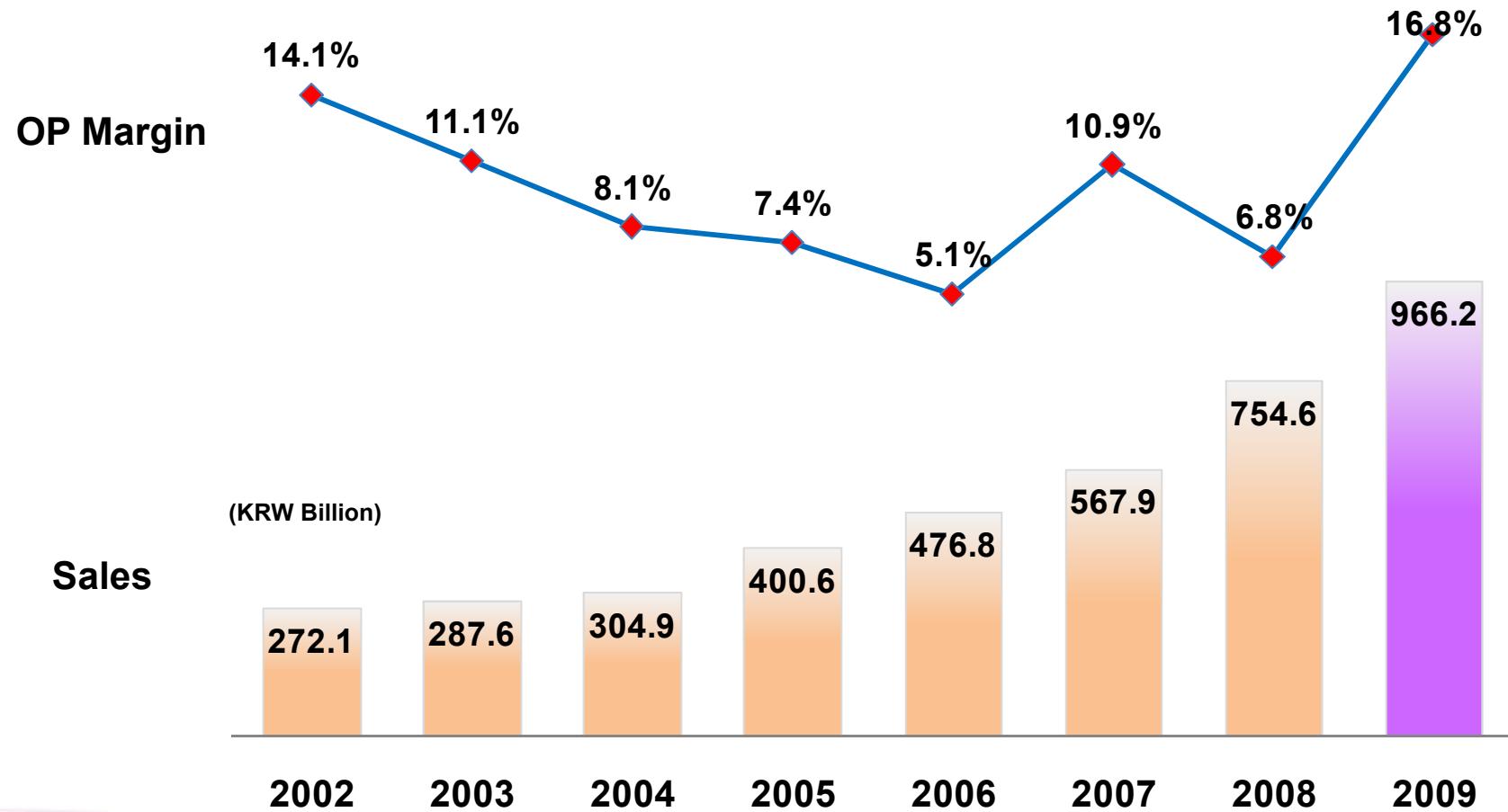
구 분	2009년	2008년	YoY
<b>Net Sales</b>	<b>966.2</b>	<b>754.6</b>	<b>28.0%</b>
<b>Gross Profit</b>	<b>310.4</b>	<b>186.5</b>	<b>66.5%</b>
<i>Margin(%)</i>	<i>32.1</i>	<i>24.7</i>	<i>7.4%P</i>
<b>Operating Profit</b>	<b>162.2</b>	<b>53.7</b>	<b>202.0</b>
<i>Margin(%)</i>	<i>16.8</i>	<i>7.1</i>	<i>9.7%P</i>
<b>Non-Op. Income (Loss)</b>	<b>△20.4</b>	<b>△66.4</b>	<b>69.3%</b>
<b>Ordinary Profit</b>	<b>141.8</b>	<b>△12.7</b>	<b>1220.1%</b>
<b>Depreciation</b>	<b>55.2</b>	<b>47.0</b>	<b>17.4%</b>
<b>EBITDA</b>	<b>217.4</b>	<b>100.7</b>	<b>115.8%</b>
<i>Margin(%)</i>	<i>22.5</i>	<i>13.3</i>	<i>9.2%P</i>



# 2009 Financial Result

Driving Tomorrow NEXEN

## 1. Korea – Yearly Sales and OP Margin



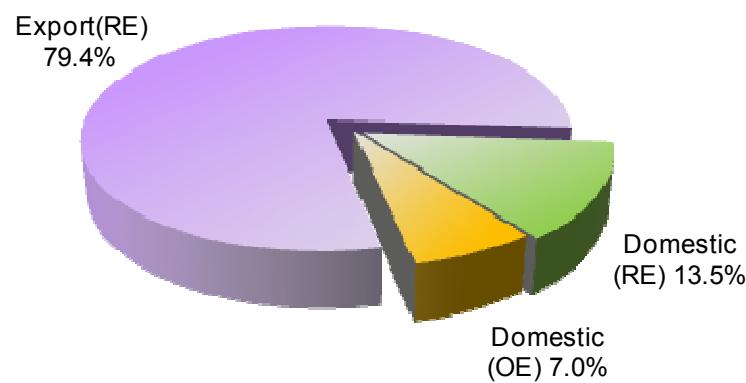


# 2009 Financial Result

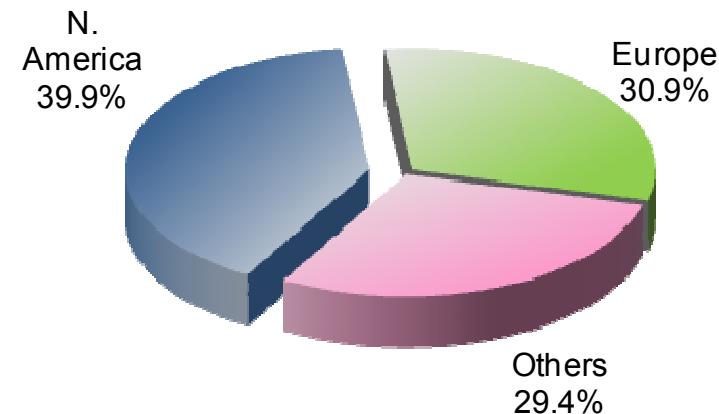
Driving Tomorrow NEXEN

## 1. Korea – Sales by segment

**2009 Sales by segment**



**2009 Export by region**

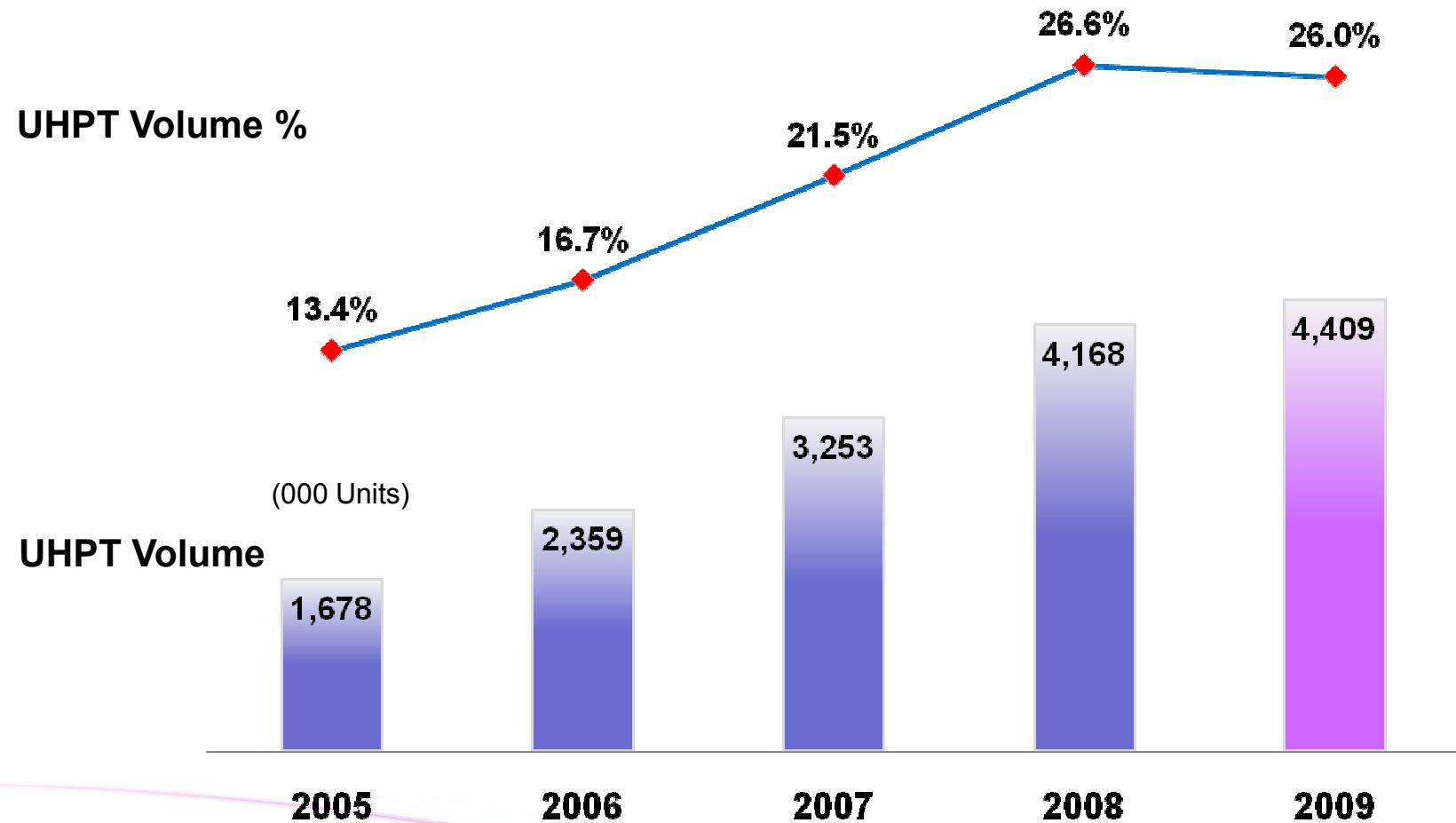




# 2009 Financial Result

Driving Tomorrow NEXEN

## 1. Korea – Yearly UHPT Sales





# 2009 Financial Result

Driving Tomorrow NEXEN

## 1. China – Income Statement

(RMB Million)

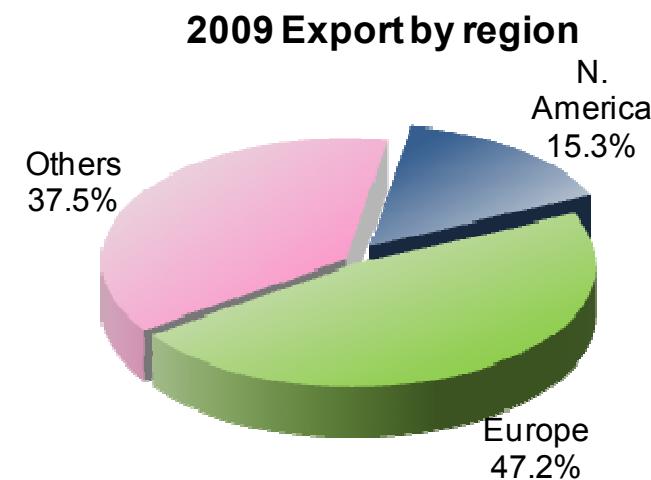
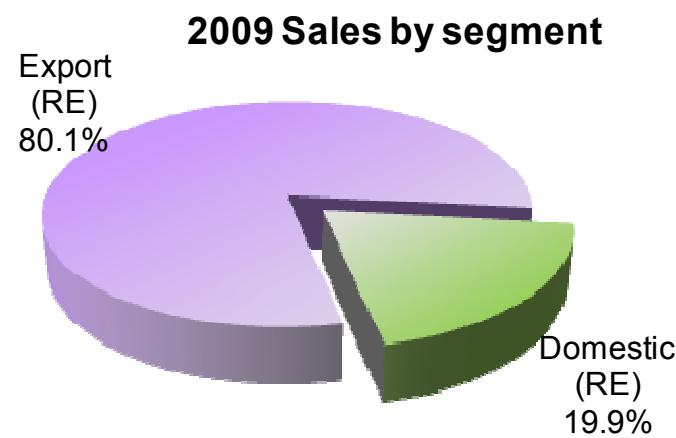
구 분	2009년	2008년	YoY
<b>Net Sales</b>	<b>658</b>	<b>249</b>	<b>164.5%</b>
<b>Gross Profit</b>	<b>111</b>	<b>△47</b>	<b>335.8%</b>
<b>Margin(%)</b>	<b>60.3%</b>	<b>△18.9%</b>	<b>79.2%P</b>
<b>Operating Profit</b>	<b>△25</b>	<b>△116</b>	<b>78.4%</b>
<b>Margin(%)</b>	<b>△13.6%</b>	<b>△46.5%</b>	<b>32.9%P</b>
<b>Non-Op. Income (Loss)</b>	<b>-</b>	<b>△119</b>	<b>99%</b>
<b>Ordinary Profit</b>	<b>△25</b>	<b>△4</b>	<b>79.0%</b>
<b>Depreciation</b>	<b>22</b>	<b>59</b>	<b>△62.3</b>
<b>EBITDA</b>	<b>△3</b>	<b>△57</b>	<b>95.0%</b>
<b>Margin(%)</b>	<b>△1.6%</b>	<b>△23.0%</b>	<b>21.4%P</b>

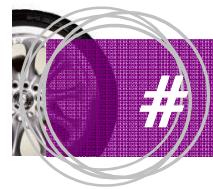


# 2009 Financial Result

Driving Tomorrow NEXEN

## 2. China – Sales by segment



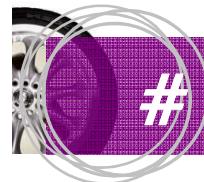


# # Balance Sheet [Korea]

Driving Tomorrow NEXEN

(KRW Billion)

	2004	2005	2006	2007	2008	2009
<b>Asset</b>	434.0	505.4	536.7	597.4	766.1	791.4
<b>Current Assets</b>	77.6	96.7	105.9	124.0	229.4	303.4
<b>Quick Assets</b>	38.2	53.2	58.8	71.5	141.0	219.8
<b>Inventories</b>	39.4	43.6	47.1	52.4	88.5	83.6
<b>Non-Current Assets</b>	356.4	408.6	430.8	473.5	536.6	488.0
<b>Investment Assets</b>	58.9	56.9	44.9	61.1	87.7	75.3
<b>Property &amp; Equipment</b>	296.9	351.2	360.9	389.3	423.5	397.8
<b>Intangible Assets</b>	0.6	0.6	0.6	1.0	1.0	0.7
<b>Liabilities</b>	200.3	254.4	275.9	306.1	478.2	393.4
<b>Current Liabilities</b>	143.6	113.8	100.0	201.0	283.1	213.8
<b>Non-current Liabilities</b>	56.8	140.6	175.8	105.1	195.1	179.5
<b>Capital</b>	233.7	251.0	260.9	291.4	287.8	398.0



# # Income Statement [Korea]

Driving Tomorrow NEXEN

(KRW Billion)

	2004	(%)	2005	(%)	2006	(%)	2007	(%)	2008	(%)	2009	(%)
Net Sales	304.9	100.0	400.6	100.0	476.8	100.0	567.9	100.0	754.6	100.0	966.2	100.0
Cost of Goods Sold	220.0	72.1	290.9	72.6	362.2	76.0	398.8	70.2	568.1	75.3	655.8	67.9
Gross Profit	84.9	27.8	109.7	27.4	114.4	24.0	169.0	29.8	186.5	24.7	310.4	32.1
SG&A	60.2	19.7	80.0	20.0	89.9	19.9	106.9	18.8	132.8	17.6	148.2	15.3
Operation Profit	24.6	8.1	29.7	7.4	24.5	5.1	62.1	10.9	53.7	7.1	162.2	16.8
Non-Operating Income	6.9	2.3	9.8	2.4	9.6	2.0	12.5	2.2	75.9	10.1	46.4	4.8
Non-Operating Expenses	6.8	2.3	11.4	2.8	15.8	3.3	26.1	4.6	142.3	18.9	66.8	6.9
Ordinary Profit	24.6	8.1	28.2	7.0	18.2	3.8	48.5	8.5	-12.7	-1.7	141.8	14.7
Income Taxes	-7.0	-2.2	6.3	1.6	5.0	1.1	12.3	2.2	3.3	0.4	27.5	2.8
Net Income	31.6	10.3	21.9	5.5	13.2	2.8	36.1	6.4	-16.0	-2.1	114.3	11.8



***Driving Tomorrow NEXEN***

**Thank you !**